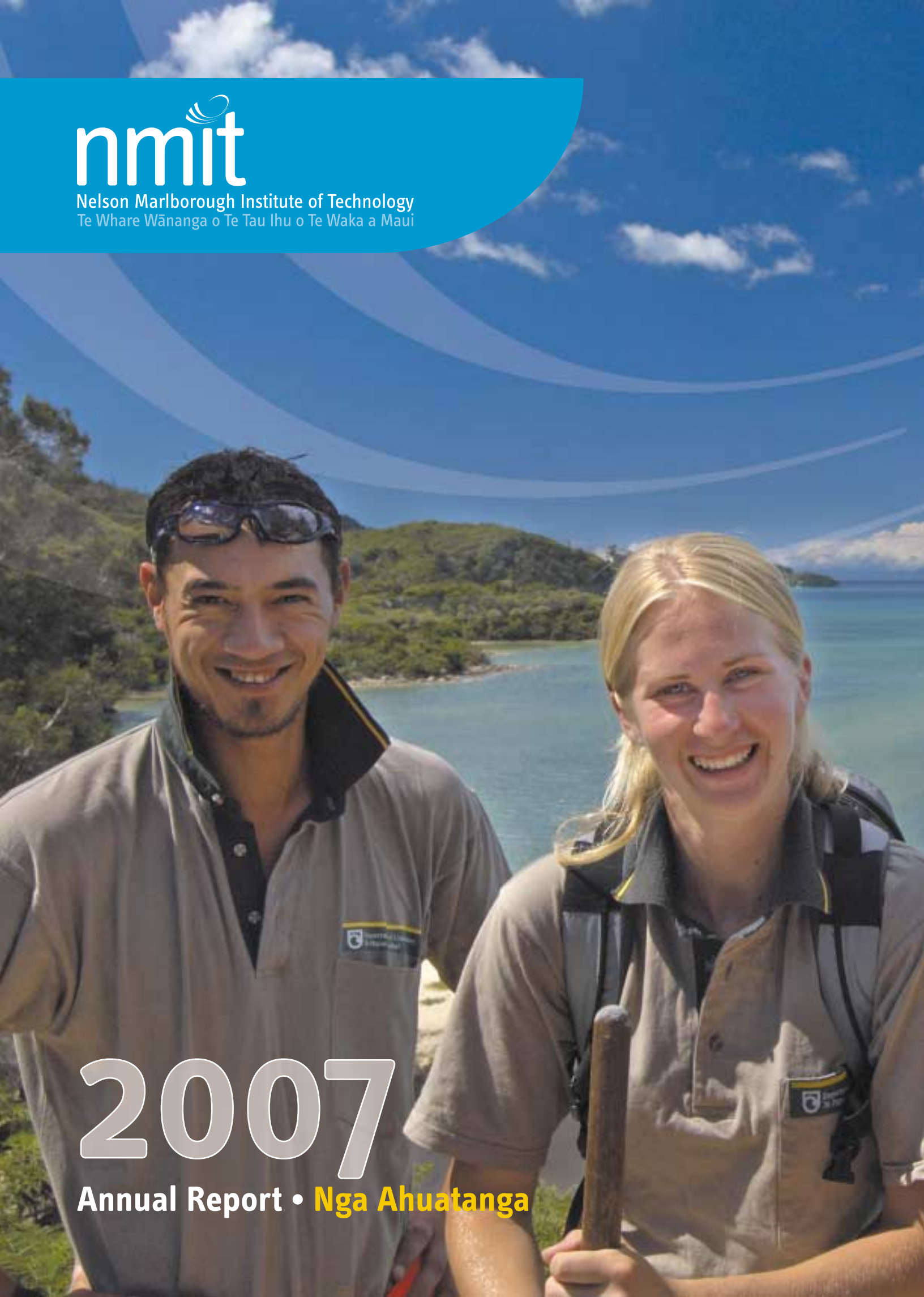




Nelson Marlborough Institute of Technology
Te Whare Wānanga o Te Tau Ihu o Te Waka a Maui



2007

Annual Report • **Nga Ahuatanga**

Excellence in Education

Our Mission

Nelson Marlborough Institute of Technology (Te Whare Wananga o Te Tau Ihu o Te Waka a Maui) will contribute to the social, economic, cultural and environmental development of Nelson, Tasman and Marlborough, through the provision of applied and vocational education and training.

Goals

1. Provide relevant and accessible education and training to meet the needs of the region and niche markets.
2. Ensure excellence of provision and student achievement.
3. Ensure ongoing viability through effective governance and management.

Role of this Annual Report

PURPOSE

The purpose of this Annual Report is to provide information to assist users in:

- > Assessing Nelson Marlborough Institute of Technology's financial and service performance, financial position and cash flows;
- > Assessing Nelson Marlborough Institute of Technology's compliance with legislation, regulations, common law and contractual arrangements, as these relate to the assessment of its financial and service performance, financial position and cash flows; and
- > Making decisions about providing resources to, or doing business with, Nelson Marlborough Institute of Technology.

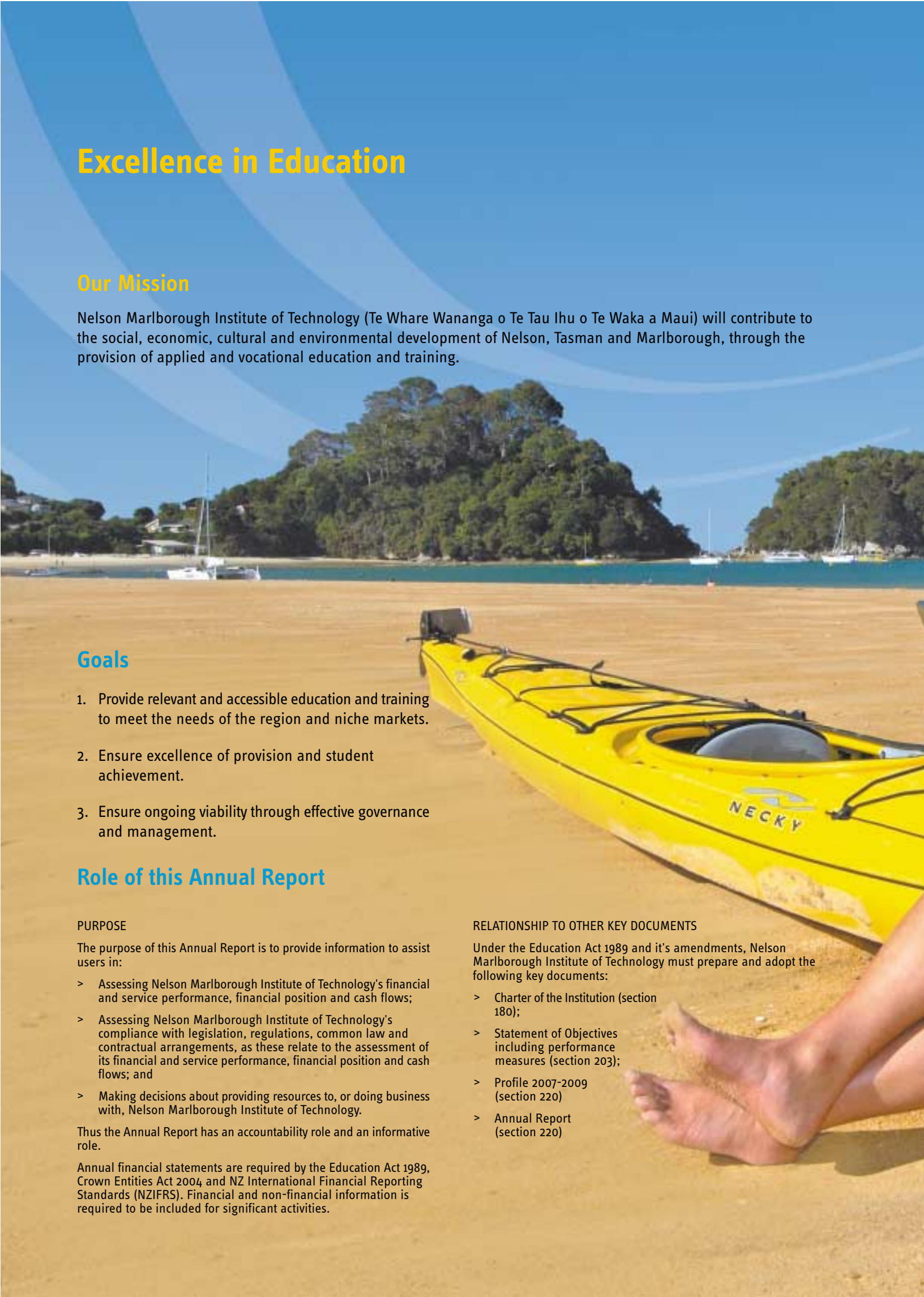
Thus the Annual Report has an accountability role and an informative role.

Annual financial statements are required by the Education Act 1989, Crown Entities Act 2004 and NZ International Financial Reporting Standards (NZIFRS). Financial and non-financial information is required to be included for significant activities.

RELATIONSHIP TO OTHER KEY DOCUMENTS

Under the Education Act 1989 and its amendments, Nelson Marlborough Institute of Technology must prepare and adopt the following key documents:

- > Charter of the Institution (section 180);
- > Statement of Objectives including performance measures (section 203);
- > Profile 2007-2009 (section 220)
- > Annual Report (section 220)



Contents

Council Chair's Foreword	2
Council and Governance.....	3
Chief Executive's Report	4

2007 Highlights	6
Our Students, Our Staff	8
Our Region, Our Community	10
Working Together	12
Our Facilities	14
Schools and Curriculum Alignment	15
Access and Participation	16

Statement of Responsibility	17
Audit Report	18

Financial Statements.....	19
Five Year Performance Summary	19
Consolidated Statement of Financial Performance.....	20
Consolidated Statement of Financial Position	21
Consolidated Statement of Movements in Equity	22
Consolidated Statement of Cash Flows.....	23

Notes to the Financial Statements	24
Statement of Objective Service Performance.....	42
Statement of Resources.....	46

2007 EFTS.....	47
Analysis of Enrolments.....	48

Research	49
Equal Employment Opportunities (EEO) Report.....	52
Equal Education Opportunities (EEoO) Report.....	53
Student Profile	54

Directory	55
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Glossary	56
-----------------------	-----------



Council Chair's Foreword



Last year I noted in this foreword that NMIT was looking forward to 2007 with confidence, but with some trepidation due to the uncertainties of the Tertiary Reform process. A year later I can record that both the trepidation and confidence were well warranted.

2007 was a year of transition as the sector attempted to align activities more closely with New Zealand's Tertiary Reforms which come fully into force in 2008. The reforms contain 'steering mechanisms' to encourage a regional focus for tertiary education providers and enhance educational quality, a policy clearly aligned with NMIT's own strategic imperatives. NMIT is well positioned for regional delivery, and is proud of the quality of its programmes; however, the costs of meeting Nelson/Marlborough needs, which typically involve a plethora of programmes with small class sizes, will continue to challenge the Institute and the new funding system.

It is pleasing to report a modest surplus for the Institute of \$235,000, a satisfactory outcome given the operating budget for the year anticipated a significant deficit due to the costs of withdrawal from activities deemed 'out of region', and the costs of restructuring the Institute for its future task. Income from the Quality Reinvestment Fund has enabled the transition to occur with the minimum of negative impact, and NMIT is now planning confidently for the future. The result includes a write down of \$315,175 in the value of NMIT's Group investment in Mahurangi Technical Institute (MTI), situated in Warkworth.

Milestones for 2007 include:

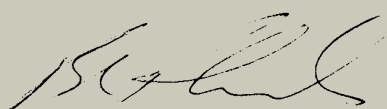
- > Facilitation of the 'Top of the South 2007 Tertiary Education Regional Statement', a significant exercise involving cooperation with a wide variety of stakeholder groups, education providers and industry training organisations
- > Opening of a new Te Tari Maori teaching facility in the centre of the Nelson Campus
- > Commencement of construction of the long awaited Hospitality and Teaching Block on the Nelson Campus, which is due for completion at the end of 2008
- > TEC confirming three year funding of NMIT's first business plan submitted under the new tertiary funding system.

To meet local needs, NMIT must maintain campuses in Nelson and Marlborough, and upgrade its assets to a standard appropriate to deliver the quality of programmes demanded by its community of interest. It is pleasing to have accumulated sufficient funds to commence building activity on the first of the new facilities, but many of the Institute's assets are in need of renewal, and history shows it is impossible to generate sufficient capital to achieve this from retained operational funding alone. A business case was first submitted in 2005 for capital funding to enable the Nelson Campus development programme to proceed, and it is hoped this application will finally see success in 2008.

The Council is pleased to once again pay tribute to NMIT's Chief Executive, management and staff, and to acknowledge their ongoing dedication and application through a very challenging year. In addition to activity close to home, our senior management team has made a significant contribution to the reform process through their intimate involvement in a variety of national projects. We are fortunate in the calibre of our staff, and commend their passion for education and training and attention to the needs of students.

I would also like to express appreciation to my Council colleagues for their ongoing commitment and support. A special mention is required for Ian Paterson, who has supported me in the role of Deputy Chair since 2000 but announced he would not seek re-election in 2008. Ian has also chaired the Audit and Risk Committee, and his wisdom and guidance have been much appreciated. Council members Fran Jessep, Brendon Burns and Alan Bruning all retired at the end of their terms having provided excellent service to the Institute, and new members, Allen Hippolite, Virginia Watson and Andy Rowe, were welcomed during the year.

NMIT enters 2008 in good heart, but with numerous ongoing challenges to be resolved as the reform process detail continues to roll out.

A handwritten signature in black ink, appearing to read 'Brian Rhoades'.

Brian Rhoades
Council Chair

Role of Council

Nelson Marlborough Institute of Technology is under the control of a Council comprised of elected and appointed members from the Nelson Marlborough region. The role of the Council is governance of the institution, policy making and the appointment and performance management of the Chief Executive.

The Council delegates the management of the academic and administrative operation of the Institute to the Chief Executive.

Council Members

Back Row: Allan Bruning, Ross Butler, Marion Heinz, Luke Katu

Middle Row: Hemaima Hughes, Tony Gray (Chief Executive), Virginia Watson, Brian Rhoades (Chair), Leo McKendry

Front Row: Clare Atkins, Hilary Mitchell, Ian Paterson (Deputy Chair)

Absent: Allen Hippolite, Andrew Rowe, Kerry Marshall

Responsibilities of the Council of NMIT are to:

1. Approve and monitor the implementation of the Charter which sets out the role and purpose of the Institute
2. Determine the strategic direction of the institution
3. Approve the institution's objectives
4. Ensure that the financial, physical, educational and intellectual assets of the institution are efficiently and effectively managed
5. Appoint the Chief Executive
6. Monitor the performance of the Chief Executive
7. Consult with stakeholders when reviewing the Charter
8. Establish an academic board to advise the Council on matters relating to courses of study or training and other academic matters.

This 2007 Annual Report was approved by the NMIT Council on 30 April 2008.



Chief Executive's Report



The year 2007 provided a number of significant challenges for NMIT as it adapted to meet the changes imposed by the Tertiary reforms. The institute's removal of itself from significant amounts of out of region provision was a genuine response to preparing for the full implementation of the Government reforms for 2008. The institute achieved a full time equivalent student number of 3101 comprising of some 9058 enrolments on 102 programmes from certificate to degree level. Average completion rates for the year were 75% and student satisfaction levels were over 89%.

During 2007 the institute was successful in its application for the Government's Quality Reinvestment Fund, receiving funding totalling \$6.34m, these monies provided support for the transition from out of region provision, as well as capital funding for projects in the areas of Marine and Aquaculture, Aviation Engineering, Engineering and Automotive and Construction Trades and Environment and Conservation facilities. This funding, along with cost saving measures and an organisational review, resulted in a small surplus of \$234k for the Group, a notable achievement given the forecast of a significant deficit at the start of the year.

The institution has had substantial involvement in many of the development projects and initiatives that came from the Governments Strategic Tertiary Education Priorities including the development of a Regional Facilitation report, one of the three "distinctive contributions" for the ITP sector. NMIT was one of five pilot ITPs nationally who led the sector and produced a regional report emphasising the education and training needs of industry, business and communities across the "Top of the South" region and worked with other tertiary providers as well as colleagues from Government agencies including the Department of Labour, Ministry of Social Development as well as the economic development agencies in Nelson, Tasman, Kaikoura and Marlborough.

As the region's largest tertiary education provider, the ongoing building of relationships to assist in identifying and responding to our region's social, economic, cultural and environmental need remains the strongest of drivers for our work. The completion of the Regional Facilitation report and the significant part it has played in our first "Investment Plan" was key to NMIT achieving three year funding for its first business plan submitted under the changes to tertiary sector funding. NMIT is uniquely positioned and skilled for providing the momentum to support and sustain the economic transformations for the region in this context.

While applied degrees are important for NMIT, it is certificate and diploma level provision that will remain critical in assisting the region to achieve maximum improvements in productive capability. Key challenges remain in ensuring that learners are able to access

an appropriate range of education and training. During 2007 NMIT continued to develop flexible learning opportunities using new technologies and blended learning activities including on-line and video conferencing. The institute's Schools of Aviation, Technology and Primary Industries, Business and Computing, Fisheries (Marine and Aquaculture), Arts and Design, Health and Social Science, Tourism, Hospitality and Wellbeing and Te Tari Maori have reflected in their development of provision the issues of access. Through the professionalism and experience of staff and the support of industry advisory committees and other external organisations, we have successfully achieved development of existing provision and the introduction of new initiatives, that include collaboration with Lincoln University for a viticulture and wine degree; the successful implementation of a new arts and media curriculum incorporating contemporary music with the Nelson School of Music and the launch by the Minister for Transport Safety of the NMIT Aviation Network, incorporating ten of the country's leading aviation pilot providers with guaranteed Government funding for three years.

The 2007 year saw the completion and opening of the Te Tari Maori teaching building and the start of the new build development of a \$7.5m Hospitality, Tourism and Wellbeing facility to be completed in October 2008. Highest quality is the aim for all the activities, programmes and services of NMIT and the development of facilities that match these aims remains key to the institution's development.

NMIT remains focussed as a people organisation recognising the very special contributions of so many individuals and teams. The talent and commitment of learners was recognised through scholarships and awards at both national and local levels and the range of backgrounds, sacrifice and enthusiasm of learners continues to be an inspiration and give real purpose to the value of tertiary education. The dedication and professionalism of staff across the institute, providing education of a high academic standard and training with a real industry focus ensures quality outcomes for learners. The essential component of good governance through the commitment of the NMIT Council and the leadership of Council Chair Dr Brian Rhoades has been a key component during the 2007 year.

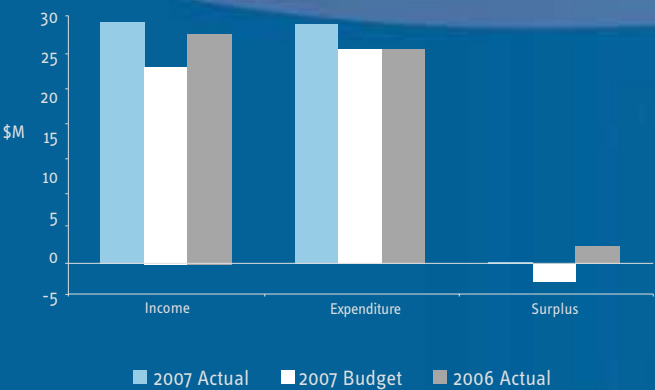
Tony Gray
Chief Executive



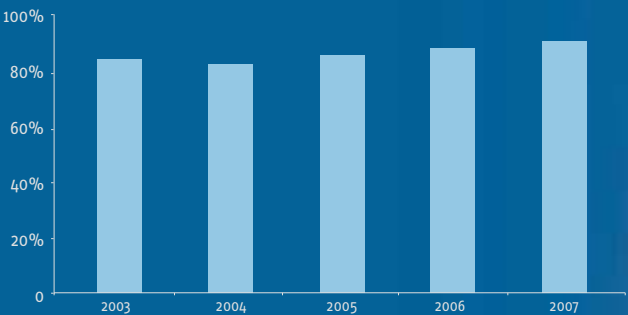
2007 Highlights

- > Student Satisfaction levels improved another 2% on previous year to achieve a record high of 89%.
 - > Operating surplus of \$234 thousand for the Group.
 - > Facilitation of the 'Top of the South' 2007 Regional Tertiary Education statement.
 - > TEC confirmed 3 year funding of NMIT's first business plan submitted under the new tertiary reforms.
 - > \$6.34 million of funding over 3 years was received from the Governments Quality Reinvestment Programme (QRP).
 - > TEC confirmation was provided for the ongoing provision of Aviation programmes (2008-2010) and the NMIT Aviation Network was officially launched in December 2007 by the Minister for Transport Safety the Honorable Harry Duynhoven. The network trains over 340 pilots in New Zealand each year.
- > A new partnership between NMIT and the Nelson School of Music will see joint delivery of music programmes in 2008.
 - > An industry supported partnership between NMIT and Lincoln University will see students able to pathway into the third year of Lincoln University's Bachelor in Viticulture and Oenology.
 - > NMIT's partnership with Skills Update Training Institute (SUTI), saw new programmes in retail, risk management, community support work (care for the older person) and horticulture developed in 2007. SUTI now has a regional base leasing NMIT's former Richmond Campus.
 - > Opening of the new, purpose built, Te Tari Maori teaching centre on the Nelson campus.
 - > Construction has begun on a long awaited \$7.5m building which will improve the Hospitality, Tourism and Wellbeing and general classroom facilities.

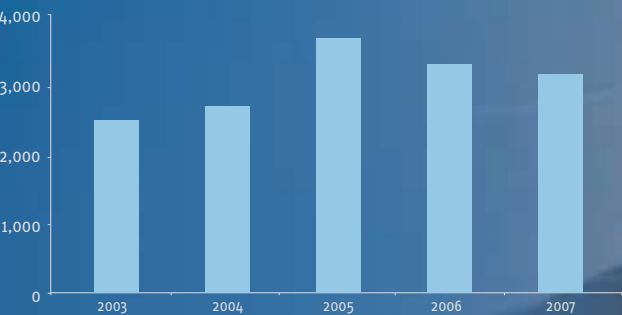
Operating Performance



Student Satisfaction



Equivalent Full Time Students



98% of people surveyed in Nelson, Tasman and Marlborough agreed that NMIT was an important institution and contributed to the region's wellbeing.

Source: Opinions Market Research 2007



Our Students, Our Staff

- > NMIT arts tutor Kate Walker and NMIT Bachelor of Visual Art & Design graduate Lianne Edwards, were both finalists in the prestigious Wallace Art Awards. Lianne Edwards' work "4dPiwakawaka: 1d Health" was awarded second placing.
- > NMIT arts tutor Catharine Hodson was invited to send six of her works to join a New Zealand group exhibition called 'Jewellery Out of Context' shown in Canada and at CODA museum, The Netherlands. Catharine's pieces included necklaces made out of clinical equipment such as iv tubes, and even her own hair that fell out during breast cancer treatment. They were first exhibited at The Suter two years ago, as a small part of the 'Touching the Unthinkable' exhibition.
- > The Janice Manson Memorial Scholarship was awarded to Bachelor of Visual Arts & Design student Susan Hayde. The scholarship, valued at \$15,000 and awarded triennially, is in memory of Janice Manson, a passionate advocate for Maori education and the arts in the Nelson region.
- > NMIT Applied Fitness tutor Claire Dallison was named as a fitness trainer for the New Zealand Basketball team - the Tall Blacks.
- > Creative Writing students launched a new anthology called 'Work and Space' while Jessica Le Bas, Creative Writing tutor, had her first book of poetry published.
- > NMIT hospitality tutor Robyn Hulme was invited to visit College of the Rockies in Canada to provide hospitality training. Tutor Phillip Reay was a judge for the Cuisine Magazine 'Restaurant of the Year' competition. NMIT chef students and tutors took part in a celebrity cooking event NZ King Salmon 'Brainfood with Peta Mathias'.
- > NMIT nursing graduates maintained their national reputation for excellence with the entire 2007 class passing their nursing state finals exams. All of the 2007 graduates went straight into jobs, with about one third going to the Nelson Marlborough District Health Board and the remainder taking up new graduate positions around New Zealand and Australia.
- > Jacqui Blackwell, NMIT's Accommodation Liaison won an ISANA NZ award, which recognises an individual who has given a quality contribution to international education in New Zealand. ISANA NZ is the non-profit association of professionals working in international education throughout New Zealand.
- > NMIT viticulture and wine students Shelley Wetton, Leisha van der Spek and Libby Rainey all won wine industry awards. Shelley won the Gravitas Wine Industry Excellence Award, and is now a cellar hand at Cloudy Bay Vineyard while Libby was awarded the Clos Henri Internship for 2nd year diploma students (including the chance to work in Marlborough and also in France at harvest time). Leisha van der Spek was awarded the \$1,500 Wine Marlborough award for the highest achievement on the diploma programme.
- > NMIT business diploma graduate Robyn Marshall was the winner of the 2007 NZIM Applied Management Award for her project on "The Management of Gradual Process Injury (GPI - formerly know as RSI)". There were five finalists chosen from 28 entries from all over New Zealand.
- > An NMIT carpentry student was the first woman to graduate from an Industry Training Association - Building (ITaB) apprenticeship programme. Twenty-five year old Belinda Fisher graduated with a National Certificate in Carpentry - Level 4 from NMIT. The qualification is gained over at least four years and combines theory and training at NMIT with apprenticeships with building companies in the region.
- > NMIT Travel student Casey Ballantyne was awarded a special internship at Los Angeles International Airport (LAX) to work as ground crew for Air New Zealand for a year. Casey was one of only ten tertiary students around the country to have been chosen for an internship with a large travel company Hallmark Aviation, one of the biggest ground crew employers in the United States.
- > Aircraft maintenance engineering students - CJ Maxwell and Jason North both received ATTTO aviation scholarships valued at \$3000.

98% of survey respondents believed that NMIT contributed to the wellbeing of the region.

Source: Opinions Market Research 2007



Our Region, Our Community

- > Over 130 students have now gone through the NMIT Employment Scholarships programme. The scheme which began in 2001 provides students with a practical supported pathway to work. Over 100 students have been placed in Nelson and over 30 in Blenheim.
- > NMIT became the official education provider for the Tasman Makos providing up to \$25,000 in study scholarships over three years. The partnership will not only ensure that up and coming rugby players are fully supported to gain qualifications through study for a life after rugby, it will also help to ensure talented youth are retained in the top of the south region.
- > Tasman District Council's 'Estuary Walkway' in Richmond was given a boost by NMIT's trainee ranger students who added 140 metres of boardwalk as part of their course requirement to learn to build walkway structures.
- > NMIT continued its support and involvement with Nelson Arts Festival. As well as being a festival sponsor, NMIT displayed sculpture on campus and hosted talks by artists for secondary school teachers and students. Poetry students from the creative writing programme had a chance to show off their skills at a poetry reading.
- > Supported by Marlborough District Council, Marlborough Chamber of Commerce, Marlborough Regional Development Trust and Destination Marlborough, NMIT Marlborough's Careers Express Day held in May attracted over 300 visitors and 28 businesses. The event aimed to showcase local careers and training options. Industry sectors included aviation, seafood, commerce, engineering, hospitality, childcare, fitness, hair and beauty, trades and viticulture.
- > NMIT supports the Brook Waimarama Sanctuary Trust which is working to see a wildlife sanctuary created on a former water reserve site in Nelson by providing office space for administration and venues for meetings and public presentations. NMIT students have helped build the public entry and display building (carpentry students), established administration processes (business students) and are constructing tracks and boardwalks (conservation students).
- > Together with the Nelson Tasman Chamber of Commerce, NMIT is a joint owner in the business development company (BDC). BDC is a business skills training organisation established in 1999 to help grow businesses in our region by providing a toolbox of training opportunities.
- > NMIT continued its sponsorship of the Business Awards in Nelson-Tasman, in association with the Nelson Tasman Chamber of Commerce. As well as helping to strengthen NMIT's relationship with the business community, the awards help to foster business excellence and celebrate regional achievements in the business arena. NMIT also sponsors an award for the bi-annual Marlborough Business Awards.
- > In 2007, NMIT donated a beautiful Manaia trophy for the Senior English prepared speech section of the annual Manu Korero competition. The main aim of this secondary school competition is to develop and showcase the oratory skills of youth in both English and Te Reo Maori. The award represents NMIT's commitment to help and support young Maori to venture forward in the continuing journey of learning.
- > NMIT is a key sponsor of the Marlborough Wine Heritage Museum due to be launched in February 2009. This national museum is intended to showcase the history of wine in New Zealand.



93% of people surveyed in Nelson, Tasman and Marlborough believed NMIT was a professional tertiary education provider and had a good reputation.

Source: Opinions Market Research 2007



Working Together

- > NMIT facilitated the development of a regional tertiary education report which identified education needs, gaps and priorities for the Top of the South. The project included consultation with the wider community, the department of labour, Economic Development Associations and both public and private tertiary education providers. It was the first time private and public education providers had come together to work for a shared vision of the region's future. The report will be an important document in the work of the Tertiary Education Commission and education providers in the Top of the South as they plan for the region's future tertiary education needs.
- > A new partnership between NMIT and the Nelson School of Music will see joint delivery of a new music qualification in 2008. The Nelson School of Music's Contemporary Music Performance Course will be delivered as part of the Certificate in Arts and Media (Contemporary Music). A new Diploma in Arts and Media (Contemporary Music) will start in 2009.
- > The national NMIT Aviation Network was officially launched in December 2007 by the Minister for Transport Safety, the Hon. Harry Duynhoven. In 2001 Nelson Aviation College and NMIT formed a pilot training relationship. Subsequently NMIT approached eleven providers across the country to establish the largest flight training network in New Zealand. Today, the network trains over 340 pilots in New Zealand each year.
- > In response to an industry shortage of aircraft maintenance engineers, NMIT aircraft maintenance engineering graduates are being offered a guaranteed interview with some of the country's top aviation companies including: Air New Zealand, Airwork (NZ) Ltd, Christchurch Engine Centre, Flightline Aviation, Helicopters NZ and Safe Air.
- > An industry supported partnership between NMIT and Lincoln University, will see students who complete the re-developed NMIT Diploma in Viticulture and Wine Production being able to pathway into the third year of Lincoln University's Bachelor in Viticulture and Oenology. Students who choose to go on to the degree qualification will be able to finish their study programme in Marlborough at NMIT. On line development of the diploma programme was initiated in 2007 to enable delivery by second semester 2008.
- > NMIT was a key partner in the Marlborough Mayor's Industry Graduation, a regional initiative for all Marlborough trade/apprentice graduates which was in its second year, with over 60 graduates attending.
- > NMIT's partnership with the Skills Update Training Institute (SUTI), saw new programmes in retail, risk management, community support work (care for the older person) and horticulture developed during 2007. SUTI and NMIT have been jointly delivering programmes in security, logistics and warehouse training for the past four years and SUTI now has a Nelson base, after leasing NMIT's Richmond campus.
- > International seafood companies Talleys Nelson, Sealord and Aotearoa Seafoods came on board to support a new NMIT cadetship scheme to attract people to careers in the seafood industry. Students who complete the 12 week Certificate in Marine Studies (Cadet) programme are guaranteed an interview with one of the companies. If they're offered a job and maintain a satisfactory employment record for a year, they then have all their course fees reimbursed - 50% from the company they work for, and 50% from NMIT.
- > Trades training at NMIT continues to go from strength to strength. In 2007, NMIT had over 240 apprentices training across carpentry, automotive and engineering companies in the Top of the South.
- > NMIT is one of 11 ITPs taking part in the first round of a professional development cluster initiative that focuses on incorporating literacy skills into everyday teaching. This professional development is being funded by the Tertiary Education Commission as part of the larger inter-agency "Learning for Living" project. The aim of the initiative is to improve retention and progression rates through raising the literacy achievement of tertiary students studying in entry level courses. Participants in the professional development cluster will not only apply the learning directly in their classes, but will actively share the information with their fellow tutors.
- > The level of participation in education and training amongst vineyard workers is continuing to increase with NMIT working closely with the NZ Horticulture Industry Training Organisation in the delivery of distance learning programmes such as the Certificate in Vineyard Practice.
- > The School of Tourism, Hospitality and Wellbeing worked with the Aviation Tourism Travel Training Organisation to deliver the National Diploma in Tourism Management on-line to supervisory management staff in the tourism industry.

95% of people surveyed in Nelson, Tasman and Marlborough agreed that NMIT offers courses relevant for industries and businesses in the region and 87% agreed that NMIT's qualifications are well respected by employers.

Source: Opinions Market Research 2007



Our Facilities

91% of people surveyed in Nelson, Tasman and Marlborough agreed that NMIT is a well respected tertiary education provider.

Source: Opinions Market Research 2007


- > In 2007, NMIT received \$6.34 million from the Government's Quality Reinvestment Programme Funding (QRP). The decision represented a huge vote of confidence in the Institute and its future in providing tertiary education in the Nelson Marlborough region.
- > Work has commenced on a new \$7.5m building which will improve Tourism and Hospitality facilities at NMIT. The new three-storey building on the campus's Nile Street frontage will include a training restaurant, café, bar and kitchens on the ground floor, hairdressing and beauty salons on the second floor and flexible learning spaces on the top floor. It is due for completion in 2008.
- > NMIT celebrated the opening of its new half million dollar Te Tari Maori / School of Maori Studies building in 2007. The building, which sits in the middle of the Nelson campus, is the teaching centre for Te Tari Maori. It's significant as it's the first purpose-built building for Te Tari Maori and has come about to cope with the increasing demand for Maori Studies.
- > NMIT is a key partner in 'The Loop' - the high speed broadband network that delivers the Internet, Internet services and educational resources to 19 schools across the top of the South Island. In 2007, The Loop won the Computerworld Award for Excellence in the use of ICT in Education and further expansion of the Loop is planned. NMIT is also involved in providing a website and training support for Loop schools to explore using an online Learning Management System.
- > New hairdressing and beauty salons were opened on the Marlborough Campus in 2007.



Schools & Curriculum Alignment

91% of people agreed that NMIT had a good reputation.

Source: Opinions Market Research 2007

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- > With support and assistance from local schools, NMIT initiated the Curriculum Alignment project in 2004. Since the project's inception NMIT has established a number of additional courses and better pathways for the benefit of local secondary school students. Alignment options have been established in: Hairdressing, Animal Care, Automotive, Carpentry, Engineering, Business Administration, Nanny, Hospitality, Tourism and Marine Studies.
 - > In 2007 secondary schools were asked to review Curriculum Alignment courses. The results showed that schools were excited about the opportunities offered by curriculum alignment, including the practical focus of courses; longer development time for core skills; pathway and career information; and the course content and relevance.
 - > A joint programme delivered by NMIT's New Zealand School of Fisheries in partnership with Queen Charlotte College in Picton gave students a taste of a career involving water by teaching water survival skills. The Sea Survival course can be credited towards tertiary level marine studies programmes.
 - > NMIT organised Tertiary Information Evenings for Parents at two local schools. Delivered in conjunction with the Bank of New Zealand, Studylink and the University of Canterbury, the aim of the sessions was to provide advice for parents on the costs and options associated with tertiary study.
 - > A record number of secondary school students were studying degrees at NMIT in 2007. Numbers have been building steadily each year since the Half a Degree for Free scheme was introduced in 2003.

Access & Participation

95% of people surveyed in Nelson, Tasman and Marlborough agreed that NMIT enabled people from all walks of life to access learning.

Source: Opinions Market Research 2007

- > Around 115 students graduated from Maori language courses at NMIT in 2007. Close to 60% of Maori language students are now studying off campus in outlying areas as far away as Kaikoura and Mohua (Golden Bay). Te Tari Maori has focused on taking programmes to the people, especially those in rural communities by finding ways to support student learning at marae, community centres and schools through the provision of flexible learning programmes.
- > NMIT students have welcomed the loan of a mobility scooter from Arthritis NZ for the use of students on the Nelson Campus who find it difficult to get around.
- > For the third year running, students on NMIT's Certificate in Community Integration have made the finals of the IHC Telecom art awards. The programme helps students identified with learning disabilities to integrate with the community by learning a range of skills, including self expression through art and the IHC Telecom Art Awards provide a wonderful focus for this.
- > The Student Support Services team hosted a 'Mid Autumn' Festival aimed at helping to integrate new International students with around 90 students and their friends attending. The event was organised and run by a committee of five international students and opened up opportunities for students to mentor and help integrate new students.
- > The Disability Co-ordinator held seminars and arranged a healthy breakfast during the national Mental Health Awareness Week. Invitations went out to local health agencies and secondary schools. The event was an example of NMIT supporting a national campaign to promote greater health awareness.
- > An agreement between NMIT and Beavertown Early Childhood Centre, a new childcare centre situated close to NMIT Marlborough, will enable students studying at the Marlborough campus to access discounted early childcare.
- > More than 150 refugee and migrant students studied English with NMIT in 2007. NMIT worked closely with RMS Refugee Resettlement, Nelson Multi Ethnic Council, Work and Income, the Ministry of Social Development and schools to coordinate services and ensure that these students were well provided for.



Statement of Responsibility

for the year ended 31 December 2007

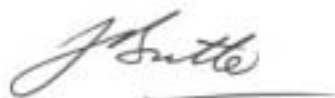
In the financial year ended 31 December 2007, the Council and Management of Nelson Marlborough Institute of Technology were responsible for:

1. The preparation of the financial statements and statement of performance and for the judgements used therein: and
2. Establishing and maintaining a system of internal control designed to provide reasonable assurance as to the integrity and reliability of financial reporting.

In the opinion of Council and management of Nelson Marlborough Institute of Technology the financial statements for the financial year fairly reflect the financial position and operations of Nelson Marlborough Institute of Technology.



B L Rhoades
Council Chair



R Butler
Chair of Audit and
Risk Committee



T J Gray
Chief Executive



M Vanner
Director of Finance and
Corporate Services

[30 April 2008]

Audit Report

To the readers of Nelson Marlborough Institute of Technology and Group's Financial Statements and Performance Information for the year ended 31 December 2007

The Auditor-General is the auditor of Nelson Marlborough Institute of Technology (the Institute) and group. The Auditor-General has appointed me, Scott Tobin, using the staff and resources of Audit New Zealand to carry out the audit of the financial statements and statement of service performance of the Institute and group, on his behalf, for the year ended 31 December 2007.

UNQUALIFIED OPINION

In our opinion:

- > the financial statements of the Institute and group on pages 20 to 41:
 - comply with generally accepted accounting practice in New Zealand; and
 - fairly reflect:
 - " the Institute and group's financial position as at 31 December 2007; and
 - " the results of operations and cash flows for the year ended on that date.
- > the performance information of the Institute and group on pages 42 to 45 fairly reflects its service performance achievements measured against the performance targets adopted for the year ended on that date.

The audit was completed on 30 April 2008, and is the date at which our opinion is expressed.

The basis of our opinion is explained below. In addition, we outline the responsibilities of the Council and the Auditor, and explain our independence.

BASIS OF OPINION

We carried out the audit in accordance with the Auditor-General's Auditing Standards, which incorporate the New Zealand Auditing Standards.

We planned and performed the audit to obtain all the information and explanations we considered necessary in order to obtain reasonable assurance that the financial statements and statement of service performance did not have material misstatements whether caused by fraud or error.

Material misstatements are differences or omissions of amounts and disclosures that would affect a reader's overall understanding of the financial statements and statement of service performance. If we had found material misstatements that were not corrected, we would have referred to them in our opinion.

The audit involved performing procedures to test the information presented in the financial statements and statement of service performance. We assessed the results of those procedures in forming our opinion.

Audit procedures generally include:

- > determining whether significant financial and management controls are working and can be relied on to produce complete and accurate data;
- > verifying samples of transactions and account balances;
- > performing analyses to identify anomalies in the reported data;
- > reviewing significant estimates and judgements made by the Council;
- > confirming year-end balances;
- > determining whether accounting policies are appropriate and consistently applied; and
- > determining whether all financial statement disclosures are adequate.

We did not examine every transaction, nor do we guarantee complete accuracy of the financial statements and statement of service performance.

We evaluated the overall adequacy of the presentation of information in the financial statements and statement of service performance. We obtained all the information and explanations we required to support our opinion above.

RESPONSIBILITIES OF THE COUNCIL AND THE AUDITOR

The Council is responsible for preparing financial statements in accordance with generally accepted accounting practice in New Zealand. Those financial statements must fairly reflect the financial position of the Institute and group as at 31 December 2007. They must also fairly reflect the results of operations and cash flows for the year ended on that date. The Council is also responsible for preparing performance information that fairly reflects the service performance achievements for the year ended 31 December 2007. The Council's responsibilities arise from the Education Act 1989 and the Crown Entities Act 2004.

We are responsible for expressing an independent opinion on the financial statements and statement of service performance and reporting that opinion to you. This responsibility arises from section 15 of the Public Audit Act 2001 and the Crown Entities Act 2004.

INDEPENDENCE

When carrying out the audit we followed the independence requirements of the Auditor General, which incorporate the independence requirements of the Institute of Chartered Accountants of New Zealand.

Other than the audit, we have no relationship with or interests in Institute or any of its subsidiaries.



S M Tobin

Audit New Zealand

On behalf of the Auditor-General

Christchurch, New Zealand

Five Year Performance Summary for the Group

for the year ended 31 December 2007

	2007 (\$'000)	2006 (\$'000)	2005 (\$'000)	2004 (\$'000)	2003 (\$'000)
Revenue					
TEC Funding	17,757	14,076	12,035	10,903	10,393
Domestic Student Tuition Fees	3,356	3,091	3,039	3,044	3,649
International Student Fees	2,073	1,742	1,740	2,106	3,003
Other Income	6,356	9,292	7,674	5,716	5,370
Total	29,542	28,201	24,488	21,769	22,415
Expenses					
Personnel	15,983	15,012	14,198	13,063	12,335
Other Expenses	10,894	8,974	6,920	6,744	7,112
Depreciation	2,431	2,219	2,133	2,215	2,060
Total	29,308	26,205	23,251	22,022	21,507
Surplus/(deficit) (\$'000)	234	1,996	1,237	(253)	908
Ratio Analysis					
Surplus as a % of Total Revenue	1.0%	7.1%	5.1%	(1.2)%	4.1%
Return on Fixed Assets	0.4%	3.4%	3.0%	(0.6)%	2.2%
Return on Equity	0.4%	3.3%	3.0%	(0.6)%	2.4%
Operating Revenue/Fixed Assets (:1)	0.5:1	0.5:1	0.6:1	0.5:1	0.5:1
Liquidity Ratio (:1)	1.2:1	1.1:1	1.0:1	0.8:1	0.9:1
Debt Equity Ratio (:1)	0%	0%	0%	0%	0%
Equity (\$'000)	61,241	61,014	41,591	40,355	37,807
Fixed Assets (\$'000)	57,913	58,549	40,902	42,959	40,427
Bank & Short Term Funds (\$'000)	16,637	14,158	10,067	8,781	13,384
Net Assets per EFTS	19,749	18,884	11,505	15,154	15,360
Net Cash Flows from Operating Activities (\$'000)	4,486	3,806	3,183	(2,592)	12,038
Total Cash Flows from Operations including Investing & Financing Activities	(2,221)	4,091	1,286	(4,603)	9,463
Purchase of Fixed Assets (\$'000)	2,037	2,485	1,435	2,074	2,598
Purchase of Fixed Assets/Depreciation (:1)	0.8:1	1.1:1	0.7:1	0.9:1	1.3:1
Net Cost of Services (\$)	26,186	22,979	20,340	19,429	18,473
Net Cost of Services per EFTS (\$) - Actual	8,444	7,112	5,626	7,296	7,506
Net Cost of Services per EFTS (\$) - Budget	7,089	4,446	5,004	4,547	7,409
Personnel Costs per EFTS (\$)	5,154	4,646	3,928	4,905	5,012
Capital Expenditure per EFTS (\$)	657	769	397	779	1,056
Fixed Assets per EFTS (\$)	18,676	18,121	11,315	16,132	16,427
Key Student and Staff Performance Indicators					
TEC EFTS	2,840	2,992	3,381	2,389	2,108
International EFTS	148	123	145	182	250
ITO	28	33	23	29	26
TOPS	32	29	44	43	60
STAR	47	34	16	14	11
Other EFTS	6	20	6	6	6
Total	3,101	3,231	3,615	2,663	2,461
Total Enrolments	9,058	9,985	28,299	17,381	6,866
TEC funding per TEC Funded EFTS (\$)	6,252	4,705	3,560	4,564	4,930
Domestic Student Fees per TEC EFTS (\$)	1,182	1,033	899	1,274	1,731
International Fees per International EFTS (\$)	14,007	14,163	12,000	11,571	12,012
Total Revenue per Total EFTS (\$)	9,527	8,728	6,774	8,175	9,108
Student Satisfaction (overall)	89.0%	87.0%	84.0%	81.0%	83.0%
Student Completion	75.0%	70.0%	75.0%	81.0%	82.0%
Total Academic Staff (FTE)	156	163	150	136	147
Total Allied Staff (FTE)	114	132	130	125	112
Total Staffing (FTE)	270	295	280	261	259
Academic Staff FTE/NON Academic Staff FTE (:1)	1.3:1	1.2:1	1.2:1	1.1:1	1.3:1

Comparatives for 2003 thru to 2006 are based on NZ GAAP prepared financial statements.

Consolidated Statement of Financial Performance

for the year ended 31 December 2007

		INSTITUTE			GROUP	
		Actual 2007 (\$'000)	Budget 2007 (\$'000)	Actual 2006 (\$'000)	Actual 2007 (\$'000)	Actual 2006 (\$'000)
Income	(Notes)					
Direct Recoveries	6	3,122	2,558	3,226	3,122	3,226
TEC Bulk Funding		14,393	12,527	13,866	14,393	13,866
TEC Other Funding	5	3,364	167	1,687	3,364	1,687
STAR		33	56	47	33	47
TEC/Skill NZ		197	243	226	197	226
Finance Income	9	1,438	1,135	1,280	1,438	1,280
Student Tuition Fee		3,356	3,277	3,091	3,356	3,091
ITO Income		236	245	342	236	342
Overseas Student Income		2,073	1,990	1,742	2,073	1,742
Other Income		1,274	1,817	1,333	1,279	1,345
Total Income		29,486	24,015	26,840	29,491	26,852
Expenditure						
Salaries & Wages	7	15,983	15,422	15,016	15,983	15,016
Class Materials & Resources		3,556	2,618	3,004	3,556	3,004
Depreciation & Amortisation		2,431	2,210	2,219	2,431	2,219
Administration - Direct		1,909	1,611	1,497	1,909	1,497
Central Services & Administration	8	4,460	3,950	3,979	4,488	4,020
Impairment Costs	15	263	0	0	315	0
Finance Costs	9	649	480	495	626	475
Total Expenditure		29,251	26,291	26,210	29,308	26,231
Operating Surplus (Deficit)		235	(2,276)	630	183	621
Gain on Sale of Student Accommodation Facilities		0	0	1,305	0	1,305
Net Surplus/(Deficit)		235	(2,276)	1,935	183	1,926
Share of Net Surplus/(Deficit) from Associates	15	0	0	0	51	66
Net Surplus (Deficit)		235	(2,276)	1,935	234	1,992

The notes form part of, and should be read in conjunction with, these financial statements.

Consolidated Statement of Financial Position

as at 31 December 2007

		INSTITUTE			GROUP	
		Actual 2007 (\$'000)	Budget 2007 (\$'000)	Actual 2006 (\$'000)	Actual 2007 (\$'000)	Actual 2006 (\$'000)
Current Assets	(Notes)					
Cash & Cash Equivalents	10	1,137	9,842	3,358	1,137	3,358
Trade & Other Receivables	11	2,283	2,983	1,905	2,283	1,905
Other Financial Assets	12	15,500	0	10,800	15,500	10,800
Prepayments		461	403	402	461	402
Loans & Receivables		260	0	520	260	520
Total Current Assets		19,641	13,228	16,985	19,641	16,985
Current Liabilities						
Trade Creditors	16	2,100	1,693	1,832	2,100	1,832
Aviation Providers	17	9,881	7,883	7,883	9,881	7,883
Provisions	18	1,353	1,186	1,058	1,353	1,058
Current Portion of Finance Leases	19	5	0	21	5	21
Other Financial Liabilities	20	3,315	3,721	3,991	3,041	3,718
Total Current Liabilities		16,654	14,483	14,785	16,380	14,512
Working Capital		2,987	(1,255)	2,200	3,261	2,473
Non-Current Assets						
Investments in Associates	15	4	635	7	110	115
Intangibles	14	94	0	135	94	135
Fixed Assets	13	57,913	59,343	58,414	57,913	58,414
Other Financial Assets	12	15	15	15	15	15
Total Non-Current Assets		58,026	59,993	58,571	58,132	58,679
Non-Current Liabilities						
Finance Leases	19	0	0	5	0	5
Provisions	18	149	0	137	149	137
Total Non-Current Liabilities		149	0	142	149	142
Total Net Assets		60,864	58,738	60,629	61,244	61,010
Represented by:	21					
Capital Introduced		16,969	16,969	16,969	16,969	16,969
Accumulated Funds		914	(1,424)	467	1,294	848
Capital Reserves		2,855	2,855	2,855	2,855	2,855
Revaluation Reserves		40,126	40,338	40,338	40,126	40,338
Total Equity		60,864	58,738	60,629	61,244	61,010

The notes form part of, and should be read in conjunction with, these financial statements.

Consolidated Statement of Movements in Equity

for the year ended 31 December 2007

		INSTITUTE			GROUP	
	(Notes)	Actual 2007 (\$000)	Budget 2007 (\$000)	Actual 2006 (\$000)	Actual 2007 (\$000)	Actual 2006 (\$000)
Public Equity as at 1 January	21	60,629	61,014	41,267	61,010	41,591
Net Surplus/(Deficit)		235	(2,276)	1,935	234	1,992
Net Increase from Revaluations		0	0	17,427	0	17,427
Total Recognised Revenue and Expenditure		235	(2,276)	19,362	234	19,419
Public Equity as at 31 Decemeber		60,864	58,738	60,629	61,244	61,010

The notes form part of, and should be read in conjunction with, these financial statements.

Consolidated Statement of Cash Flows

for the year ended 31 December 2007

		INSTITUTE		GROUP		
		Actual 2007 (\$000)	Budget 2007 (\$000)	Actual 2006 (\$000)	Actual 2007 (\$000)	Actual 2006 (\$000)
Operating Activities	(Notes)					
TEC Bulk Funding		12,764	12,505	15,158	12,764	15,158
TEC Other Funding		3,364	167	210	3,364	210
TEC/Skill NZ		197	243	226	197	226
STAR		33	56	47	33	47
Student Fees		6,942	6,619	6,570	6,942	6,570
Aviation Programmes		15,939	14,190	13,415	15,939	13,415
Interest Received		1,438	1,180	1,280	1,438	1,280
Other		3,713	10,968	3,949	3,713	3,949
Total		44,390	45,928	40,855	44,390	40,855
Less						
Payments to Employees		15,673	15,426	15,116	15,673	15,116
Payments to Suppliers		9,814	17,142	8,721	9,814	8,721
Interest		604	480	475	604	475
Aviation Programmes		14,138	14,190	12,565	14,138	12,565
Funds paid on Behalf of Others		11	0	(2)	11	(2)
GST		(336)	0	174	(336)	174
Total		39,904	47,238	37,049	39,904	37,049
Net Cash Flows from Operating Activities	22	4,486	(1,310)	3,806	4,486	3,806
Investing Activities						
Proceeds from Sale of Fixed Assets		30	0	2,770	30	2,770
Less: Purchases of Fixed Assets		2,020	3,006	2,423	2,020	2,423
Less: Purchases of Intangibles		17	0	62	17	62
Less: Purchases of Financial Assets in the Nature of Investments		4,700	0	4,075	4,700	4,075
Net Cash Flows From Investing Activities		(6,707)	(3,006)	(3,790)	(6,707)	(3,790)
Net Cash Flows From Financing Activities		0	0	0	0	0
Total Cash Flows		(2,221)	(4,316)	16	(2,221)	16
Opening Balance		3,358	14,158	3,342	3,358	3,342
Closing Balance Represented by Cash and Bank		1,137	9,842	3,358	1,137	3,358

The notes form part of, and should be read in conjunction with, these financial statements.

Notes to the Financial Statements

for the year ended 31 December 2007

1. STATEMENT OF ACCOUNTING POLICIES

The Reporting Entity

Nelson Marlborough Institute of Technology is a Crown entity and is established under the Education Act 1989 as a public tertiary institution. It provides full-time and part-time tertiary education in New Zealand.

The consolidated financial statements incorporate the Nelson Polytechnic Educational Society Incorporated (balance date 31 December), its subsidiary organisations, Nelson Academy Limited and New Zealand School of Fisheries Limited and NMIT International Limited.

Basis of Preparation

The financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand and the requirements of the Crown Entities Act 2004 and the Education Act 1989.

Nelson Marlborough Institute of Technology is a public benefit entity for the purpose of complying with generally accepted accounting practice in New Zealand.

The financial statements have also been prepared on a historical cost basis, except for land and buildings that have been measured at fair value.

The financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$'000).

The Council approved the authorisation of the financial statements on the 30 April 2008. The Council do not have the power to amend these financial statements after issue.

Statement of Compliance

The financial statements comply with applicable Financial Reporting Standards, which include New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS').

This is the first set of financial statements prepared based on NZ IFRS and comparatives for the year ended 31 December 2006 have been restated accordingly. Reconciliations of equity and profit for 31 December 2006 under NZ IFRS to the balances reported in the 31 December 2007 financial statements are detailed in note 2.

Basis of Consolidation

The consolidated financial statements comprise the financial statements of Nelson Marlborough Institute of Technology and its subsidiaries as at 31 December each year ('the Group').

The financial statements of subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

All inter-entity balances and transactions, including unrealised profits arising from intra-group transactions, have been eliminated in full. Unrealised losses are eliminated unless costs cannot be recovered.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

Where there is loss of control of a subsidiary, the consolidated financial statements include the results for the part of the reporting year during which Nelson Marlborough Institute of Technology has control.

Property, Plant and Equipment

The measurement bases used for determining the gross carrying amount for each class of assets is as follows:

- > Land and buildings are measured at fair value less subsequent accumulated depreciation and subsequent accumulated impairment losses.
- > Plant and equipment, motor vehicles, computer hardware and library books are stated at cost less accumulated depreciation and any accumulated impairment losses.

Land and Buildings have been valued and incorporated into the financial

statements on the basis of a valuation by Duke & Cooke Ltd (Registered Valuers) as at 31 December 2006. Building and Land additions are initially recorded at cost until a further revaluation is completed. Increases in the value of land and buildings are recorded in the Asset Revaluation Reserve.

It should be noted that formal legal transfer of title for Land and Buildings acquired prior to 1 January 1990 by the then Department of Education has yet to occur. The Institute Council is of the opinion that in substance it has all the normal risks associated with ownership and accordingly it would be misleading to exclude these assets and associated depreciation from the Financial Statements. Approval from the Ministry of Education is required to sell any asset with a cost of \$50,000 or more.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset as follows:

Class of Assets	Rate
Buildings	1%-10% per annum
Plant and equipments	10%-33.33% per annum
Motor vehicles	20% per annum
Computer Hardware	25% per annum
Library Books	10% per annum

Revaluations

Following initial recognition at cost, land and buildings are carried at a revalued amount which is the fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings and accumulated impairment losses.

Fair value is determined by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date.

Revaluation of property, plant and equipment is carried out on a class of asset basis.

Any net revaluation surplus is credited to the asset revaluation reserve included in the equity section of the balance sheet unless it reverses a net revaluation decrease of the same asset previously recognised in the statement of financial performance.

Any net revaluation decrease is recognised in the statement of financial performance unless it directly offsets a previous net revaluation increase in the same asset revaluation reserve.

Any accumulated depreciation as at revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

Upon disposal, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

Independent valuations are performed with sufficient regularity to ensure that the carrying amount does not differ materially from the asset's fair value at the balance sheet date.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset.

Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the statement of financial performance in the year the item is derecognised.

Non-Current Held For Sale

Property, plant and equipment is re-classified as a non-current asset held for sale when its carrying amount will be recovered principally through a sale transaction rather than through continuing use. The re-classification takes place when the asset is considered to be available for immediate sale in its present condition subject only to the usual and customary terms for sales of such assets and the sale is considered highly probable.

NOTES TO THE FINANCIAL STATEMENTS

Assets Held for Sale are not depreciated.

Any impairment losses for write downs of non-current assets held for sale are recognised in the statement of financial performance.

Impairment of Non-Financial Assets

Non-financial assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment.

Assets that have a finite useful life are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Value in use is depreciated replacement cost for an asset where the future economic benefits or service potential of the asset are not primarily dependent on the assets ability to generate net cash inflows and where the entity would, if deprived of the asset, replace it's remaining future economic benefits or service potential.

The value in use for cash-generating assets is the present value of expected future cash flows.

If an asset's carrying amount exceeds its recoverable amount the asset is impaired and the carrying amount is written down to the recoverable amount. For revalued assets the impairment loss is recognised against the revaluation reserve for that class of asset. Where that results in a debit balance in the revaluation reserve, the balance is recognised in the statement of financial performance.

For assets not carried at a revalued amount, the total impairment loss is recognised in the statement of financial performance.

The reversal of an impairment loss on a revalued asset is credited to the revaluation reserve. However, to the extent that an impairment loss for that class of asset was previously recognised in statement of financial performance, a reversal of the impairment loss is also recognised in the statement of financial performance.

For assets not carried at a revalued amount (other than goodwill) the reversal of an impairment loss is recognised in the statement of financial performance.

Investment Properties

An investment property is initially measured at its cost including transaction cost. Where an investment property is acquired at no cost or nominal cost, its cost is deemed to be its fair value as at the date of acquisition.

Subsequent to initial recognition investment properties are stated at fair value as at each balance sheet date as determined annually by an independent valuer.

Gains or losses arising from changes in the fair values of investment properties are recognised in the statement of financial performance in the year in which they arise.

Investment properties are derecognised when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal.

Any gains or losses on de-recognition of an investment property are recognised in the statement of financial performance in the year of de-recognition.

Intangible Assets

Computer Software

Computer software is separately acquired and capitalised at its cost as at the date of acquisition. After initial recognition, separately acquired intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses.

Computer Software

The useful lives and associated amortisation rates of major classes of intangible assets have been estimated as follows:

- > Finite - 4 years
- > Straight line method
- > Separately acquired

The amortisation period and amortisation method for each class of intangible asset having a finite life is reviewed at each balance date. If the expected useful life or expected pattern of consumption is different from the previous assessment, changes are made accordingly.

The carrying value of each class of intangible asset is reviewed for indicators of impairment annually. Intangible assets are tested for impairment where an indicator of impairment exists.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of financial performance when the asset is derecognised.

Research Costs

Research costs are recognised as an expense in the statement of financial performance in the year in which it is incurred.

Investments

All investments are initially recognised at cost, being the fair value of the consideration given and, in the case of an investment not at fair value through profit or loss, including acquisition charges associated with the investment.

After initial recognition, investments which are classified as available-for-sale are measured at fair value or at cost in cases where the fair value can not be reliably measured.

Gains or losses on available-for-sale investments are recognised as a separate component of equity until the investment is sold, collected or otherwise disposed of, or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the statement of financial performance.

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Investments in bank deposits are classified as loans and receivables.

Investments classified as loans and receivables, are subsequently measured at amortised cost using the effective interest method.

Amortised cost is calculated by taking into account any discount or premium on acquisition, over the period to maturity.

For investments carried at amortised cost, gains and losses are recognised in income when the investments are derecognised or impaired, as well as through the amortisation process.

For investments where there is no quoted market price, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net asset base of the investment. Where the fair value cannot be reliably determined the investments are measured at cost.

Joint Ventures

A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control. For jointly controlled operations Nelson Marlborough Institute of Technology recognises in its financial statements the assets it controls, the liabilities and expenses it incurs, and the share of income that it earns from the joint venture.

Student Fees and Other Receivables

Student fees and other receivables are recognised and carried at original receivable amount less an allowance for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

NOTES TO THE FINANCIAL STATEMENTS

Cash and Cash Equivalents

Cash and short-term deposits in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less.

For the purposes of the Cash Flow Statement, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

Borrowing Costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except that borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset shall be capitalised as part of the cost of that asset till substantially all activities necessary to prepare the qualifying asset for its intended use are complete.

An asset that takes a substantial period of time to get ready for its intended use is considered as a qualifying asset.

Interest-bearing Loans and Borrowings

All loans and borrowings are initially recognised at cost, being the fair value of the consideration received net of transaction costs associated with the borrowing.

After initial recognition, interest-bearing loans and borrowings are measured at amortised cost using the effective interest method. Amortised cost is calculated by taking into account any transaction costs, and any discount or premium on settlement.

Gains and losses are recognised in the statement of financial performance when the liabilities are derecognised and as well as through the amortisation process.

Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax discount rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. Where it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision shall be reversed.

Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Employee Entitlements

Employee benefits that the group expects to be settled within 12 months of balance date are measured at nominal values based on accrued entitlements at current rates of pay. These include salaries and wages accrued up to balance date, annual leave earned to, but not yet taken at balance date, sick leave, retirement leave and long service leave.

Annual leave has been calculated based on actual entitlements based on current rates of pay. Retirement leave and long service leave has been recorded on an employee's expected entitlement using an actuarial basis as supplied by NZ Treasury. Sick leave is calculated based on the unused sick leave entitlement that can be carried forward at balance date, to the extent that the Group anticipates it will be used by staff to cover those future absences.

Leases

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the

inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. The Institute has received Ministerial approval for all such leases.

Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are included in the statement of financial performance as finance costs.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as the lease income.

Operating lease payments are recognised as an expense in the statement of financial performance on a straight-line basis over the lease term.

Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Government Grants

Government grants are recognised when eligibility to receive the grant has been established and it is recognised over the period in which the course is taught by reference to the stage of completion of the course as at the balance sheet date.

Stage of completion is measured by reference to the days of course completed as a percentage of total days for each course.

Where funds have been received but not earned at balance date Revenue in Advance liability is recognised.

Student Tuition Fees

Revenue from student tuition fees is recognised over the period in which the course is taught by reference to the stage of completion of the course as at the balance sheet date.

Stage of completion is measured by reference to the days of course completed as a percentage of total days for each course.

Sale of Materials

Revenue is recognised when the significant risk and rewards of ownership have passed to the buyer and can be measured reliably.

Interest

Revenue is recognised as the interest accrues (using the effective interest method which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument) to the net carrying amount of the financial asset.

Other Taxes

GST

All items in the financial statements are recognised net of the amount of GST except:

- > where the GST incurred on a purchase of goods and services is not recoverable from the IRD, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- > receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the IRD is included as part of receivables or payables in the balance sheet.

The net GST paid to or received from the IRD including the GST relating to

NOTES TO THE FINANCIAL STATEMENTS

investing and financing activities is classified as an operating cash flow in the statement of cash flows.

Commitments and contingencies are disclosed exclusive of GST.

Income Tax

Tertiary institutions are exempt from the payment of income tax under the Income Tax Act 2004 (s) CW34 as they are treated by IRD as charitable organisations. Accordingly, no provision for income tax has been made.

Derecognition of Financial Instruments

The derecognition of a financial instrument takes place when the Group no longer controls the contractual rights that comprise the financial instrument, which is normally the case when the instrument is sold, or all the cash flows attributable to the instrument are passed through to an independent third party.

Changes in Accounting Estimates

There have been no changes in accounting estimates during the period.

Standards issued but not yet effective

Amendments to NZIAS 23 - Borrowing Costs

NZ IFRS 8 - Operating Surpluses.

Allocation of Overhead

All management and administration overheads are allocated to schools on the basis of a number of cost drivers, e.g. EFTS, staff numbers, floor space occupied.

Associates

Associates are those entities over which NMIT has the capacity to affect substantially, but not unilaterally determine, the financial and/or operating policies. NMIT's 50% share of Nelson Learning Centre Ltd and Mahurangi Technical Institute 2005 Ltd is reflected in the consolidated financial statements using the equity method which shows NMIT's share of surplus/deficits in the consolidated statement of financial performance and of post acquisition increases in net assets in the consolidated statement of financial position.

NMIT's share in the associates surplus or deficits from unrealised gains on transactions between NMIT and its associates is eliminated.

NMIT's investments in associates are carried at cost in NMIT's own "Institute entity" financial statements.

Financial Instruments

Nelson Marlborough Institute of Technology is party to financial instrument arrangements as part of its everyday operations. These financial instruments include cash and cash equivalents, investments, loans, trade and other receivables, other financial assets, loans and receivables, trade creditors and other financial liabilities.

Revenues and expenses in relation to all financial instruments are recognised in the statement of financial performance. All financial instruments are recognised in the statement of financial position.

2. IMPACT OF ADOPTION OF NZ IFRS

Adoption of new accounting standard

The Group has adopted NZ IFRS 7 Financial Instruments; Disclosures and all consequential amendments which became applicable on 1 January 2007. The adoption of this standard has only affected the disclosure in these financial statements. There has been no effect on profit and loss or the financial position of the group.

The impact of adopting NZ IFRS on the total equity and net surplus/(deficit) as reported under previous New Zealand Generally Accepted Accounting Practice (NZ GAAP) are illustrated as:

Reconciliation of Surplus under previous NZ GAAP to that under NZ IFRS

	Institute 31 Dec 06 \$'000	Group 31 Dec 06 \$'000
Prior year surplus/(deficit) as previously reported	1,939	1,996
Recognition of Movement in Sick Leave Liability	(4)	(4)
Prior year surplus (deficit) under NZ IFRS	1,935	1,992

The actuarially assessed movement in sick leave is recognised in accordance with NZ IAS 19 'Employee Entitlements' but was not recognised as a liability under previous NZ GAAP.

Reconciliation of Total Equity under previous NZ GAAP to that under NZ IFRS at Transition Date

	Institute 1 Jan 06 \$'000	Group 1 Jan 06 \$'000
Total Equity under previous GAAP	41,321	41,603
Recognition of sick leave	(12)	(12)
Associates share of Surplus - Business Development Company	(42)	0
Total Equity under NZ IFRS	41,267	41,591

The actuarially assessed movement in sick leave is recognised in accordance with NZ IAS 19 'Employee Entitlements' but was not recognised as a liability under previous NZ GAAP.

The impacts of adopting NZ IFRS on the total equity and net profit as reported under previous New Zealand Generally Accepted Accounting Practice (NZ GAAP) are illustrated below:

Reconciliation of Total Equity under previous NZ GAAP to that under NZ IFRS at Previous Balance Date

	Institute 31 Dec 06 \$'000	Group 31 Dec 06 \$'000
Total Equity under Previous GAAP	60,747	61,018
Recognition of Sick Leave (A)	(8)	(8)
Associates share of Surplus - Mahurangi Technical Institute 2005 Ltd (B)	(66)	0
Associates share of Surplus - Business Development Company (B)	(44)	0
Total Equity under NZ IFRS	60,629	61,010

(A) Sick Leave recognised under NZ IAS 19 'Employee Entitlements' has not been previously recognised under NZ GAAP.

(B) Share of Associates Surpluses previously recognised for the Institute under NZ GAAP required to be reversed out under NZIFRS.

Reclassification of Assets under previous NZ GAAP to that under NZ IFRS

Computer software has been reclassified from Fixed Assets to Intangible Assets in the balance sheet as at 1 January 2006.

	Institute 1 Jan 06 \$'000	Group 1 Jan 06 \$'000
Cost	1,102	1,102
Accumulated Amortisation	945	945
Net carry amount	157	157

NOTES TO THE FINANCIAL STATEMENTS

Computer software has been reclassified from Fixed Assets to Intangible Assets in the balance sheet as at 31 December 2006

	Institute 31 Dec 06 \$'000	Group 31 Dec 06 \$'000
Cost	670	670
Accumulated Amortisation	535	535
Net carry amount	135	135

The share holder advance \$520,000 to Mahurangi Technical Institute of Technology 2005 Ltd under investments (NZGAAP) has been reclassified as Loans and Receivables under current assets (NZIFRS) as at 1 January 2006 and 31 December 2006.

Cash and Bank \$10,066,791 has been recategorised between cash and cash equivalents \$3,341,791 and other financial assets \$6,725,000 in the balance sheet as at 1 January 2006. The basis for this is that other financial assets now includes short term deposits with a maturity between 4-12 months.

Cash & Bank \$14,158,042 has been recategorised between cash and cash equivalents \$3,358,042 and other financial assets \$10,800,000 in the balance sheet as at 31 December 2006. The basis for this is that other financial assets now includes short term deposits with a maturity between 4-12 months.

In preparing these consolidated financial statements in accordance with NZ IFRS 1, NMIT has applied the mandatory exceptions and certain optional exemptions from full retrospective application of NZ IFRS.

Exemptions from full retrospective application elected by NMIT

NMIT has elected to apply the following optional exemptions from full retrospective application:

Business combinations exemption

NMIT has applied the business combinations exemption in NZ IFRS 1. It has not restated business combinations that took place prior to the 1 January 2006 transition date.

NMIT is required to make the following mandatory exception from retrospective application:

Estimates exception

Estimates under NZ IFRS at 1 January 2006 are consistent with estimates made for the same date under previous NZ GAAP.

3. STATEMENT OF CASHFLOWS

There is no material difference between the cash flow statement presented under NZ IFRS and the cash flow statement presented under previous NZ GAAP except for the amount of cash and cash equivalents which includes short term deposits that meet the definition of cash and cash equivalents under NZ IFRS.

4. SUMMARY OF NET OPERATING COST OF SERVICES

The table below summarises the cost of services by school for the Institute. This information is utilised in determining the total cost of programme delivery expressed as a cost per Equivalent Full Time Student (EFTS).

2007 Actual	Business (\$000)	Marine (\$000)	TPI (\$000)	Aviation (\$000)	TH&W (\$000)	H&SS (\$000)	TTM (\$000)	A&M (\$000)	Total (\$000)
EXPENDITURE									
Salaries & Wages - Academic	1,753	823	1,332	434	1,373	2,298	299	712	9,024
Salaries & Wages - General	303	149	213	144	199	417	18	173	1,616
Class Materials & Resources	211	1,993	318	54	385	466	23	106	3,556
Administration - Direct	436	635	122	386	88	174	3	65	1,909
Depreciation	591	133	450	59	331	626	56	184	2,430
Impairment Costs	0	263	0	0	0	0	0	0	263
Allocated Costs - Central Services & Administration	2,518	589	1,873	253	1,430	2,765	235	790	10,453
Total Expenditure	5,812	4,585	4,308	1,330	3,806	6,746	634	2,030	29,251
Less:									
Revenue - Direct Recoveries	730	252	242	953	490	329	1	125	3,122
Net Operating Cost of Services	5,082	4,333	4,066	377	3,316	6,417	633	1,905	26,129
Net Operating Cost per EFTS	11,524	7,282	12,101	8,631	13,425	13,741	15,071	13,905	11,318

NOTES TO THE FINANCIAL STATEMENTS

2007 Budget	Business (\$000)	Marine (\$000)	TPI (\$000)	Aviation (\$000)	TH&W (\$000)	H&SS (\$000)	TTM (\$000)	A&M (\$000)	Total (\$000)
EXPENDITURE									
Salaries & Wages - Academic	1,619	684	1,286	469	1,250	2,220	260	727	8,515
Salaries & Wages - General	324	121	247	228	223	391	13	190	1,737
Class Materials & Resources	171	807	409	169	398	481	31	151	2,617
Administration - Direct	508	295	129	271	122	221	(19)	85	1,612
Depreciation	412	310	355	141	309	499	47	137	2,210
Allocated Costs - Central Services & Administration	1,862	1,289	1,502	585	1,362	2,191	199	610	9,600
Total Expenditure	4,896	3,506	3,928	1,863	3,664	6,003	531	1,900	26,291
Less:									
Revenue - Direct Recoveries	229	273	204	961	441	319	11	120	2,558
Net Operating Cost of Services	4,667	3,233	3,724	902	3,223	5,684	520	1,780	23,733
Net Operating Cost per EFTS	10,973	10,122	10,169	6,195	10,122	11,048	10,722	12,553	10,411

2006 Actual	Business (\$000)	Marine (\$000)	TPI (\$000)	Aviation (\$000)	TH&W (\$000)	H&SS (\$000)	TTM (\$000)	A&M (\$000)	Total (\$000)
EXPENDITURE									
Salaries & Wages - Academic	1,554	715	1,415	350	1,175	2,052	273	891	8,425
Salaries & Wages - General	407	67	402	140	132	402	25	248	1,823
Class Materials & Resources	215	1,322	423	123	386	391	21	123	3,004
Administration - Direct	265	373	235	273	92	145	26	87	1,496
Depreciation	547	366	377	53	248	446	41	140	2,218
Allocated Costs - Central Services & Administration	2,256	1,461	1,526	223	1,082	1,924	169	603	9,244
Total Expenditure	5,244	4,304	4,378	1,162	3,115	5,360	555	2,092	26,210
Less:									
Revenue - Direct Recoveries	271	571	533	778	522	379	7	165	3,226
Net Operating Cost of Services	4,973	3,733	3,845	384	2,593	4,981	548	1,927	22,984
Net Operating Cost per EFTS	8,723	9,785	9,794	6,969	10,030	10,703	12,744	13,147	9,938

5. TEC OTHER FUNDING

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Maori & Pacific Island Grant	18	46	18	46
Disabilities Special Supplementary Grant	81	86	81	86
Refugee Study Grant	44	32	44	32
Tertiary Special Education Grant	46	46	46	46
Workplace Literacy	6	0	6	0
QRP Funding	2,822	385	2,822	385
E-Capability Development Project	347	0	347	0
IDF Funding	0	553	0	553
Business Links Funding	0	539	0	539
Total	3,364	1,687	3,364	1,687

6. DIRECT RECOVERIES

Direct recoveries is the income generated by each school that relates to student activities that is not separately categorised in the statement of financial performance.

7. SALARIES AND WAGES EXPENSE

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Salaries & Wages	14,478	14,554	14,478	14,554
Increase/(decrease) in provisions	499	(219)	499	(219)
Contractors	766	675	766	675
Redundancies	240	6	240	6
Total	15,983	15,016	15,983	15,016

8. CENTRAL SERVICES AND ADMINISTRATION EXPENSES

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Includes the following:				
Audit Fees for Audit NZ for the Annual Report	81	65	85	65
Audit other services	0	18	0	18
Council Remuneration	74	64	74	64
Operating Leases	152	198	152	198
Interest Expense	649	495	649	495
Donations & Koha	9	15	9	15
Net losses of assets disposed of	180	0	180	0
Bad Debts	238	35	238	35

9. FINANCE COSTS AND INCOME

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Finance Costs				
Interest payable to external providers for funds held on behalf	623	471	623	471
Finance charges payable under finance leases & hire purchase contracts	3	4	3	4
Interest payable to Nelson Polytechnic Education Society for funds held on behalf	23	20	0	0
Total finance costs	649	495	626	475
Finance Income				
Interest earned on bank deposits	1,374	1,215	1,374	1,215
Interest earned on MTI 2005 LTD shareholders advance	64	65	64	65
Total finance income	1,438	1,280	1,438	1,280

10. CASH AND CASH EQUIVALENTS

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Cash at bank & in hand	937	1,758	937	1,758
Short-term deposits maturing three months or less from date of acquisition	200	1,600	200	1,600
Total cash and cash equivalents	1,137	3,358	1,137	3,358

Cash at bank and in hand earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and 3 months depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates. The carrying value of short-term deposits with maturity dates of three months or less approximate their fair value.

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Cash includes the following for the purpose of the cash flow statement:				
Cash at bank & in hand	937	1,758	937	1,758
Short-term deposits maturing three months or less from date of acquisition	200	1,600	200	1,600
Total	1,137	3,358	1,137	3,358

11. TRADE AND OTHER RECEIVABLES

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Debtors	1,947	1,848	1,947	1,848
GST	0	150	0	150
TEC EFTS under payment	414	0	414	0
Provision for doubtful debts	(78)	(93)	(78)	(93)
Total	2,283	1,905	2,283	1,905

Student Debtors are non-interest bearing and generally should be paid by course start date.

Non Student Debtors are non-interest bearing and are payable by the 20th of the following month.

The carrying value of Accounts receivable approximate their fair value.

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Movements in the provision for impairment if receivables are as follows:				
At 1 January	93	35	93	35
Additional provisions made during the year	45	94	45	94
Receivables written off during the year	(60)	(36)	(60)	(36)
Total as at 31 December	78	93	78	93

12. OTHER FINANCIAL ASSETS

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
CURRENT PORTION				
Short term deposits with Maturities of 4-12 months	15,500	10,800	15,500	10,800
NON-CURRENT PORTION				
Investments carried at cost - Polytechnics International NZ Ltd (PINZ)	15	15	15	15

Name of entity: Polytechnics International NZ Ltd (PINZ)

Principal activity: International Consultancy

Ownership: 1,500 \$10 Shares

Owner: Consortium of New Zealand Polytechnics

Total Investment: \$15,000 (Unchanged from 2006)

Polytechnics International NZ Ltd is an unlisted company and

accordingly there are no published price quotations to determine fair value of this investment.

Maturity analysis and effective interest rates:

The maturity dates for all other financial assets with the exception of equity investments and advance to subsidiaries and associates are as follows:

	Weighted Avg 2007 Interest %	INSTITUTE		GROUP	
		2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Short term deposits (with maturities of 3 months or less)					
Westpac	8.75%	200	800	200	800
ASB	7.62%	0	800	0	800
Total		200	1,600	200	1,600
Short term deposits (with maturities of 4-12 months)					
Westpac	8.94%	4,300	0	4,300	0
ASB	8.70%	4,300	8,600	4,300	8,600
Kiwi bank	8.72%	6,900	2,200	6,900	2,200
Total		15,500	10,800	15,500	10,800

13. PROPERTY, PLANT AND EQUIPMENT

Property, Plant & Equipment 2007	Cost/ revaluation 1/01/2007	Accumulated depreciation & impairment charges 1/01/2007	Carrying amount 1/01/2007	Current year additions	Current year disposals/ cost	Current year disposals/ accumulated depreciation	Current Year Impairment charges	Current year depreciation	Revaluation surplus	Cost/ revaluation 31/12/2007	Accumulated depreciation & impairment charges 31/12/2007	Carrying amount 31/12/2007
NMIT OWNED ASSETS												
Land	9,500	0	9,500	0	0	0	0	0	0	9,500	0	9,500
Buildings	9,726	0	9,726	1,309	0	0	0	370	0	11,035	370	10,665
Information Technology	3,637	2,494	1,143	381	170	170	0	529	0	3,848	2,853	995
Lease Computers	131	101	30	0	0	0	0	25	0	131	126	5
Plant & Equipment	6,270	4,750	1,520	182	76	66	0	345	0	6,376	5,029	1,347
Vehicles	725	534	191	80	114	114	0	77	0	691	497	194
Library Books	3,644	2,889	755	162	0	0	0	155	0	3,806	3,044	762
Artwork	82	66	16	0	3	3	0	3	0	79	66	13
Work in Progress/Buildings	691	0	691	0	26	0	0	0	0	665	0	665
Total	34,406	10,834	23,572	2,114	389	353	0	1,504	0	36,131	11,985	24,146
CROWNED OWNED ASSETS												
Land	19,400	0	19,400	0	0	0	0	0	0	19,400	0	19,400
Buildings	15,442	0	15,442	0	219	10	0	866	0	15,223	856	14,367
Total	34,842	0	34,842	0	219	10	0	866	0	34,623	856	33,767
Total Institute and Group Property, Plant & Equipment	69,248	10,834	58,414	2,114	608	363	0	2,370	0	70,754	12,841	57,913

Property, Plant & Equipment 2006	Cost/ revaluation 1/01/2006	Accumulated depreciation & impairment charges 1/01/2006	Carrying amount 1/01/2006	Current year additions	Current year disposals/ cost	Current year disposals/ accumulated depreciation	Current Year Impairment charges	Current year depreciation	Revaluation surplus	Reverse accumulated Depreciation on revaluation	Cost/ revaluation 31/12/2006	Accumulated depreciation & impairment charges 31/12/2006	Carrying amount 31/12/2006
NMIT OWNED ASSETS													
Land	7,791	0	7,791	0	0	0	0	0	1,709	0	9,500	0	9,500
Buildings	9,567	1,440	8,127	591	75	75	0	320	(357)	1,685	9,726	0	9,726
Information Technology	4,886	3,685	1,201	533	2,275	2,260	0	576	0	0	3,637	2,494	1,143
Lease Computers	131	69	62	0	0	0	0	32	0	0	131	101	30
Plant & Equipment	6,400	4,811	1,589	369	499	468	0	407	0	0	6,270	4,750	1,520
Vehicles	760	588	172	94	129	128	0	74	0	0	725	534	191
Library Books	3,485	2,699	786	159	0	0	0	190	0	0	3,644	2,889	755
Artwork	79	61	18	3	0	0	0	5	0	0	82	66	16
Work in Progress/Buildings	0	0	0	691	0	0	0	0	0	0	691	0	691
Total	33,099	13,353	19,476	2,440	2,978	2,931	0	1,604	1,352	1,685	34,406	10,834	23,572
CROWNED OWNED ASSETS													
Land	12,079	0	12,079	0	0	0	0	0	7,321	0	19,400	0	19,400
Buildings	11,808	2,888	8,920	0	0	0	0	531	3,634	3,419	15,442	0	15,442
Total	23,887	2,888	20,999	0	0	0	0	531	10,955	3,419	34,842	0	34,842
Total Institute and Group Property, Plant & Equipment	56,986	16,241	40,745	2,440	2,978	2,931	0	2,135	12,307	5,104	69,248	10,834	58,414

14. INTANGIBLE ASSETS

	INSTITUTE		GROUP	
	Computer Software 2007 (\$000)	Computer Software 2006 (\$000)	Computer Software 2007 (\$000)	Computer Software 2006 (\$000)
At 1 January net of accumulated amortisation	135	157	135	157
Additions	18	61	18	61
Amortisation	59	84	59	84
Disposals at cost	0	491	0	491
Disposals accumulated amortisation	0	491	0	491
At 31 December net of accumulated amortisation	94	135	94	135
At 1 January				
Cost (gross carrying amount)	670	1,102	670	1,102
Accumulated amortisation	535	945	535	945
Net carrying amount	135	157	135	157
At 31 December				
Cost (gross carrying amount)	688	670	688	670
Accumulated amortisation	594	535	594	535
Net carrying amount	94	135	94	135

For the year ended 31 December 2007, computer software is capitalised at cost. These tangible assets have been assessed as having finite lives and are amortised using the straight line method over a period of 4 years.

15. INVESTMENTS IN ASSOCIATES

NMIT has a 50% interest in the Business Development Company Ltd and a 50% interest in Mahurangi Technical Institute 2005 Ltd. Details are as follows :

Name of entity: Business Development Company Ltd

Principal activity: Education & Training

Country of Incorporation: New Zealand

Ownership: 50%

Owner: NMIT & Commerce Nelson

Balance Date: 30 June 2007

Institute	Actual 2007 \$000	Actual 2006 \$000
Investment in Business Development Company Ltd	2	2

The investment in the associate company is carried at cost in the NMIT's (parent entity) statement of financial position. Business Development Company Ltd is an unlisted company and accordingly there are no published price quotations to determine fair value of this investment.

Group	Actual 2007 \$000	Actual 2006 \$000
Movements in the carrying amount of investments in Business Development Company Ltd.		
Balance 1 January	44	42
Net investments during the year	0	0
Disposal of investments during the year	0	0
Share of total recognised revenues & expenses	12	2
Balance at 31 December	56	44

Summarised financial information of Business Development Company Ltd as at 31 December	Actual 2007 \$000	Actual 2006 \$000
Assets	131	95
Liabilities	9	5
Revenues	183	117
Surplus/(deficit)	45	21
Groups interest	50%	50%

NOTES TO THE FINANCIAL STATEMENTS

Name of entity: Mahurangi Technical Institute 2005 Ltd

Principal activity: Training Centre

Country of Incorporation: New Zealand

Ownership: 50% (5000 \$1 shares)

As at 31 December 2007 shares have been impaired to \$2,500.

Shareholders Advance: \$520,000

As at 31 December 2007 the shareholders advance has been impaired to \$260,000.

Owner: Mahurangi Technical Institute Ltd and NMIT

Balance Date: 31 December 2007

	Actual 2007 \$000	Actual 2006 \$000
Institute		
Investment in Mahurangi Technical Institute 2005 Ltd (MTI)	5	5
Less Impairment	3	0
Balance at 31 December	2	5

The investment in the associate company is carried at cost in the NMIT's (parent entity) statement of financial position. Mahurangi Technical Institute 2005 Ltd is an unlisted company and, accordingly, there are no published price quotations to determine fair value of this investment.

Impairment

Due to Government reforms where by the Institutes educational provision for domestic students must come from within the Institutes region, NMIT is in the process of withdrawing from MTI through sale of its 50% share.

Due to the uncertainty around the final outcome of negotiations for the sale of NMIT's 50% share and the potential impact the final level of EFTS allocated to MTI by TEC for 2008 and beyond, NMIT believe that it's investment in MTI is impaired. Refer to note 25, Related Parties MTI for details of impairment.

	Actual 2007 \$000	Actual 2006 \$000
Group		
Movements in the carrying amount of investments in Mahurangi Technical Institute.		
Balance 1 January	66	0
Net investments during the year	0	0
Disposal of investments during the year	0	0
Share of total recognised revenues & expenses	40	66
Impairment of investment	(52)	0
Balance at 31 December	54	66

	Actual 2007 \$000	Actual 2006 \$000
Summarised financial information of Mahurangi Technical Institute 2005 Ltd		
Assets	2,206	2,049
Liabilities	1,980	1,903
Revenues	4,729	3,338
Surplus/(deficit)	79	135
Groups interest	50%	50%

16. TRADE CREDITORS

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Trade payables	1,673	1,518	1,673	1,518
Accrued expenses	427	314	427	314
Total	2,100	1,832	2,100	1,832

Trade payables are non-interest bearing and are normally settled on 30-day terms.

17. AVIATION AGREEMENTS

Since 2001 the Institute has entered into joint arrangements with a number of organisations to deliver aviation related programmes. Under these arrangements students enrol at NMIT but the majority of training is provided by other parties. Ministry funding and student fees received by NMIT as agents for the joint venture providers are passed on to these providers in accordance with the terms of the individual arrangements made with the providers and following the deduction of any agreed fee.

18. PROVISIONS

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Current provisions are represented by:				
Provision for Redundancies	400	52	400	52
Employee Disputes	62	0	62	0
Total	462	52	462	52
Employee Entitlements:				
Accrued Pay	219	186	219	186
Annual Leave	520	557	520	557
Long Service Leave	96	84	96	84
Retirement Gratuities	77	74	77	74
Sick Leave	14	8	14	8
Other	114	234	114	234
Total employee entitlements	1,040	1,143	1,040	1,143
Comprising:				
Current	1,353	1,058	1,353	1,058
Non-Current	149	137	149	137
Total Provisions	1,502	1,195	1,502	1,195

Employee Entitlements

A provision is recognised for employment benefits payable to employees. Employees are entitled to annual leave pay, long service leave pay and retirement gratuities. Annual leave and sick leave entitlements expected to be settled within 12 months of the balance sheet date are measured at the current rates of pay and classified as current liabilities. Entitlements related to long service leave and retirement gratuities have been calculated at present value of future cashflows determined on an actuarial basis. Retirement leave and long service leave not vested are treated as non-current provisions.

The provision is affected by number of assumptions including expected length of service, attrition rate, and salary increase.

Provision for Redundancies

The provision for redundancies for 2007 has arisen from the planned reduction in the staff employed by NMIT. The restructuring was completed in February 2008.

Provision for Employee Disputes

The provision for employee disputes has risen from planned legal proceedings from staff members. This was resolved in early 2008

19. FINANCE LEASES

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Lease Liabilities				
Current Portion	5	21	5	21
Non-Current Portion:				
1 years	0	5	0	5
2-5 years	0	0	0	0
Total	5	26	5	26

20. OTHER CURRENT LIABILITIES

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Income in advance - Student Fees	1,322	1,520	1,322	1,520
Income in advance - TEC Other Funding	1,000	283	1,000	283
GST	393	0	393	0
Fund Held on behalf of Others	12	23	12	23
TEC EFTS Shortfall	0	1,427	0	1,427
Nelson Polytechnic Education Society	274	273	0	0
ACC Accrual	39	25	39	25
Other	327	440	275	440
Total	3,367	3,991	3,041	3,718

21. EQUITY

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Public Equity				
Capital introduced in Previous Years	16,969	16,969	16,969	16,969
Accumulated Funds				
As at 1 January	467	(1,582)	848	(1,254)
Surplus/(Deficit)	235	1,935	234	1,988
Revaluation Reserve - Sale of Buildings	212	114	212	114
As at 31 December	914	467	1,294	848
Asset Revaluation Reserves				
As at 1 January	40,338	23,025	40,338	23,025
Revaluation of Land	0	9,030	0	9,030
Revaluation of Buildings	0	8,397	0	8,397
Sale of Buildings	(212)	(114)	(212)	(114)
As at 31 December	40,126	40,338	40,126	40,338
Capital Reserves				
As at 31 December	2,855	2,855	2,855	2,855
Total Equity as at 31 December	60,864	60,629	61,244	61,010

22. RECONCILIATION OF SURPLUS/(DEFICIT) WITH NET CASH FLOW FROM

	INSTITUTE		GROUP	
	2007 (\$'000)	2006 (\$'000)	2007 (\$'000)	2006 (\$'000)
Reported Net Surplus (Deficit)	235	1,935	234	1,992
Add/(less) non-cash items:				
Share of associates (surplus)/deficit	0	0	(51)	(66)
Depreciation and amortisation	2,431	2,219	2,431	2,219
Impairment charges	3	0	55	0
Add/(less) items classified as investing or financing activities:				
Net (gain) loss on sale of fixed assets	180	(1,328)	180	(1,328)
Net movements in Properties intended for sale	0	(1,299)	0	(1,299)
Finance lease movements	(21)	(26)	(21)	(26)
Net movement in non-current provisions	12	0	12	0
Capital Creditors Movement	(62)	(97)	(62)	(97)
Add/(less) items movements in working capital items:				
(Increase)/decrease in accounts receivable	(377)	(954)	(377)	(954)
(Increase)/decrease in other current assets	0	1,298	0	1,298
(Increase)/decrease in in prepayments	(59)	(124)	(59)	(124)
(Increase)/decrease in loans and receivables	260	0	260	0
Increase/(decrease) in trade creditors	268	(231)	268	(231)
Increase/(decrease) in aviation providers	1,998	612	1,998	612
Increase/(decrease) in provisions	293	(105)	293	(100)
Increase/(decrease) in other current liabilities	(675)	1,906	(675)	1,910
Net cash inflow /(outflow) from operating activities	4,486	3,806	4,486	3,806

23. CAPITAL COMMITMENTS AND OPERATING LEASES

	INSTITUTE		GROUP	
	2007 (\$'000)	2006 (\$'000)	2007 (\$'000)	2006 (\$'000)
Capital commitments				
Capital expenditure contracted for at balance date not yet incurred for the new Tourism & Hospitality Facility	5,303	291	5,303	291

Operating leases as lessee

NMIT leases, property plant and equipment in the normal course of its business. The future minimum lease payments to be collected under non-cancellable operating leases are as follows:

	INSTITUTE		GROUP	
	2007 (\$'000)	2006 (\$'000)	2007 (\$'000)	2006 (\$'000)
Non-cancellable operating leases as lessee				
Not later than one year	152	141	152	141
Later than one year and not later than five years	53	122	53	122
Later than five years	0	71	0	71
Total non-cancellable operating leases	205	334	205	334

Operating leases as lessor

NMIT leases, property plant and equipment in the normal course of its business. The future minimum lease revenues to be collected under non-cancellable operating leases are as follows :

	INSTITUTE		GROUP	
	2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Non-cancellable operating leases as lessor				
Not later than one year	138	38	138	38
Later than one year and not later than five years	315	415	315	415
Later than five years	0	0	0	0
Total non-cancellable operating leases	453	453	453	453

The EdPAC land lease of \$30,000 per year has only been included for 5 years in this table. The term of the lease is for a period of 33 years from the commencement with a further right of renewal of 33 years.

24. CONTINGENCIES

Contingent liabilities

At balance date there were two student related claims against the Institute which the outcome is uncertain. This matter is covered by the Institute's insurance policies and the maximum estimated exposure to contingent liabilities from this claim is the insurance excess totalling \$5,000 per claim (2006 - one student, \$5,000). At balance date there were two staff related claim against the Institute which the outcome is uncertain with a potential liability of \$28,000. Policies and the maximum estimated exposure to contingent liabilities from this claim is the insurance excess totalling \$5,000 (2006 - no staff - \$0).

As at 31 December 2007 NMIT has the right to purchase the remaining 50% of shares in MTI or can be required to purchase the shares by the other shareholders in a put and call legal agreement. As at 31 December 2007 both NMIT and the other shareholders in MTI had not made the decision to enforce the put and call.

Contingent Assets

There are no contingent assets (2006 - \$Nil)

25. RELATED PARTY DISCLOSURE

NMIT is the ultimate parent of the group and controls the Nelson Polytechnic Education Society. NMIT has significant influence over the Business Development Company Ltd and Mahurangi Technical Institute of Technology 2005 Ltd and these are accounted for as associates.

The following transactions were carried out with the above related parties:

	Actual 2007 (\$000)	Actual 2006 (\$000)
Business Development Company Ltd		
Services provided by NMIT: These services were provided on normal commercial terms. There were no outstanding Debtor balance owing to NMIT as at 31 December 2007.	30	38
Mahurangi Technical Institute 2005 Ltd (MTI)		
Services provided by NMIT: NMIT debtor's ledger shows an outstanding balance of \$320475 (2006 - \$240,411) from MTI. NMIT creditor's ledger shows an outstanding balance of \$662,245 (2006 - \$300,227). Interest revenue receivable from the shareholders advance was \$64,220 (2006 - \$65,000). These services were provided on normal commercial terms. NMIT wrote off as a bad debt 3 years of interest owing (2005-2007) from MTI on the share holders advance totalling \$176,843.45 in 2007. NMIT also wrote down the value of the investment in MTI by \$315,175 due to impairment regulations under NZIFRS for the Group. This comprised of writing down the shareholders advance to \$260,000, the cost of the shares to \$2,500 and the share of surpluses to \$52,675. As at 31 December 2007 NMIT has the right to purchase the remaining 50% of shares in MTI or can be required to purchase the shares by the other shareholders in a put and call legal agreement. As at 31 December 2007 both NMIT and the other shareholders in MTI had not made the decision to enforce the put and call.	3,255	1,640
Nelson Polytechnic Education Society		
The Institute entered into transactions with the Nelson Polytechnic Education Society and its related companies, The New Zealand School of Fisheries Ltd and the Nelson Academy Limited. There were no transactions with its related companies. All the transactions for the Nelson Polytechnic Education Society are processed through the Institute's general ledger and operating bank account. The accumulated balance of these funds \$273,442 (2006 - \$272,441) are included within the Accumulated Funds in the Consolidated Statement of Financial Position. Interest income of \$22,576 was paid from NMIT to Nelson Polytechnic Education Society on funds held on behalf by NMIT (2006 - \$19,642) NMIT paid the audit fees for the subsidiary companies of the Nelson Polytechnic Education Society for 2007. The audit fee for the New Zealand School of Fisheries Ltd was \$500 (2006 - \$500). The audit fee for the Nelson Academy Ltd was \$500 (2006 - \$500). Both these audit fees are not recoverable from Nelson Polytechnic Education Society.		
NMIT International (NZ) Limited		
The audit fee of \$500 (2006 - \$500) was paid for by NMIT. These audit fees are not recoverable from NMIT International (NZ) Limited.		

Council Key Management Personnel

During the year NMIT purchased services from the related parties listed below (excluding GST):

- > Nelson School of Music in which Ross Butler is deputy chair. These services cost \$4,518.15. NMIT has entered into a leasing agreement for 2008 with NSOM for leasing facilities for the delivery of a programme.
- > Nelson Bays Education Business in which Ross Butler is chair. These services cost \$18,558.28.
- > NZNO in which Hemaima Hughes is a member. These services cost \$158.00.
- > Nelson Electricity Ltd in which Brian Rhoades in chair. These services cost \$425.00.
- > Cuddon Limited in which Andrew Rowe is CEO. These services cost \$2,214.72.
- > SANITI in which Allan Bruning is the president. These services cost \$302,856.80.
- > Hemaima Hughes was employed by NMIT as a part time tutor \$1,708.74.
- > Virginia Watson was a guest lecturer with Lincoln University on the Marlborough Campus.

The goods and services were supplied on normal commercial terms.

The Institute entered into transactions with the Tertiary Education Commission (TEC). The NMIT Council Chair Dr Brian Rhoades is a Commissioner for the TEC. All transactions were conducted on normal commercial terms.

	Actual 2007 \$000	Actual 2006 \$000
Key Management personnel compensation		
Salaries and other short term employees benefits	730	901
Termination benefits	119	0

Key management personnel does not include council remuneration as this is separately disclosed in note 26.

26. COUNCIL REMUNERATION

		INSTITUTE		GROUP	
		2007 (\$000)	2006 (\$000)	2007 (\$000)	2006 (\$000)
Fees and other Benefits received by individual NMIT Council members were as follows:					
Surname	First Names				
Atkins	Clare	3,645	2,805	3,645	2,805
Bruning	Allan	4,605	3,005	4,605	3,005
Burns	Brendon	1,020	2,295	1,020	2,295
Butler	Ross	5,500	4,635	5,500	4,635
Case	Donna	0	1,275	0	1,275
Heinz	Marion	3,965	1,785	3,965	1,785
Hippolite	Allen	3,005	0	3,005	0
Hughes	Hemaima	4,285	4,125	4,285	4,125
Jessep	Fran	765	2,750	765	2,750
Katu	Luke	2,815	2,295	2,815	2,295
Marshall	Kerry	3,325	2,805	3,325	2,805
McKendry	Leo	3,900	1,985	3,900	1,985
Mitchell	Hilary	3,005	2,805	3,005	2,805
Paterson	Ian	7,435	9,235	7,435	9,235
Rhoades	Brian	22,292	19,500	22,292	19,500
Thomas	Bill	0	2,295	0	2,295
Watson	Virginia	2,880	0	2,880	0
Rowe	Andrew	2,240	0	2,240	0
Total		74,682	63,595	74,682	63,595

27. EVENTS AFTER THE BALANCE SHEET DATE

There were no significant events after balance date.

28. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

NMIT has a series of policies to manage the risks associated with financial instruments. NMIT is risk adverse and seeks to minimise exposure from its treasury activities. NMIT has established Council approved Liability Management and investment policies. These policies do not allow any transactions that are speculative in nature to be entered into.

The Group's principal financial instruments comprise receivables, payables, cash and short-term deposits. The Group manages its exposure to key financial risks, including interest rate and currency risk in accordance with the Group's financial risk management policy. The objective of the policy is to support the delivery of the Group's financial targets whilst protecting future financial security.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The Group uses different methods to measure and manage different types of risks to which it is exposed. These include monitoring levels of exposure to interest rate and foreign exchange risk and assessments of market forecasts for interest rate, foreign exchange and commodity prices. Ageing analyses and monitoring of specific credit allowances are undertaken to manage credit risk, liquidity risk is monitored through the development of future rolling cash flow forecasts.

Council reviews and agrees policies for managing each of these risks as summarised below.

Primary responsibility for identification and control of financial risks rests with the Audit Risk Management Committee under the authority of Council. Council reviews and agrees policies for managing each of the risks identified below, including interest rate risk, credit allowances, and future cash flow forecast projections.

Risk Exposures and Responses

Interest rate risk

The Group's exposure to market interest rates relates primarily to the Group's long-term debt obligations. The Group has no debt reported in the financial statements.

Foreign currency risk

The Group only has limited exposure to foreign currency risk. All fees are denominated in NZ Dollars to diminish risks associated with revenue streams.

Credit risk

Credit risk is the risk that a third party will default on its obligations to NMIT. It arises from the financial assets of the Group, which comprise cash and cash equivalents, trade and other receivables. NMIT has no significant concentrations of credit risk, as it has a large number of student customers. Policies are in place that to minimise student debt so that students have paid their student fees in the beginning of their courses. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

Liquidity risk

Liquidity risk is the risk that NMIT will encounter difficulty raising liquid funds to meet commitments as they fall due.

Prudent liquidity risk management implies maintaining sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

NMIT aims to maintain flexibility in funding by keeping committed credit lines available.

29. CAPITAL MANAGEMENT

The Institute manages its capital in consideration of the capital requirements of its Investment Plan as approved by the Tertiary Education Commission. Where a commitment to extend the Institutes capability is agreed upon, TEC provides additional capital which is focussed on achieving that capability.

30. KEY JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The following items have been included in the financial statements as a result of key judgements or estimates.

Impairment of non-financial assets other than goodwill

The Group assesses impairment of all assets at each reporting date by evaluating conditions specific to the Group and to the particular asset that may lead to impairment. These include programme performance, technology, economic and political environments and future programme expectations. If an impairment trigger exists the recoverable amount of the asset is determined. Management have tested for impairment and believe that the investment in Mahurangi Technical Institute 2005 Ltd has been impaired. Refer to note 15 and 25 for details. There was no justification for impairing any other assets.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience as well as manufacturers' warranties (for plant and equipment), lease terms (for leased equipment) and turnover policies (for motor vehicles). In addition, the condition of the assets is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Statement of Objectives and Service Performance

OBJECTIVES AND PERFORMANCE INDICATORS

OBJECTIVE 1 - Provide relevant and accessible education and training to meet the needs of the region and niche markets.

Performance Indicator:	The attainment of the TEC Academic Profile for the year 2007 - 09.
Performance Target:	Deliver a minimum of 3348 EFTS in 2007 (3058 TEC, 188 International, 32 ITO, 33 TOP/Skill Enhancement, 21 STAR, 16 Other) in programmes described in Part A.
Performance Achievement:	Not achieved: 3101 EFTS achieved in 2007. (2840 TEC, 148 International, 28 ITO, 32 TOP/Skill Enhancement, 47 STAR, 6 Other). Lower EFTS achieved due to withdrawal from out of region delivery in line with TEC regionalisation strategy.
Performance Indicator:	Development and implementation of the Teaching and Learning Strategy.
Performance Target:	Develop a desired NMIT Graduate Profile to be approved by Academic Board.
Performance Achievement:	Ongoing: Development of NMIT Graduate Profile deferred. Each programme has a graduate profile available on the MOE website.
Performance Indicator:	Review and (re)development of programmes and qualifications to meet stakeholder needs.
Performance Target:	Undertake programme re-development of Foundation Studies, Bachelor of Commerce, Bachelor of Information Technology, and Diploma in Viticulture programmes.
Performance Achievement:	Ongoing: Diploma in Viticulture and Wine Production redevelopment completed and on line development initiated with expected delivery July 2008. Bachelor in Information Technology and Bachelor in Commerce developments have been delayed until 2008. Foundation Nursing programme currently under redevelopment. Concept plan developed for new Level 4 foundation programme "Bridge to Tertiary Study".
Performance Indicator:	Review and strengthen community and industry relationships.
Performance Target:	Implement recommendations from Business Links Effective Industry Advice Report.
Performance Achievement:	Ongoing: NMIT Advisory Committees (AC) have been maintained during 2007; new AC's formed for each new programme developed. Business Liaison has actively engaged with NMIT stakeholders and industry groups with a particular focus on Trades, Viticulture and Small and Medium Enterprises (SMEs). The process of Regional Facilitation has further engaged and strengthened stakeholder relationships.
Performance Indicator:	Review and development of exclusive partnerships with industry and community partners.
Performance Target:	Initiate Maritime/Seafood, Aviation and Viticulture/Wine Business Liaison positions.
Performance Achievement:	Ongoing: Business Liaison positions retained. Partnerships with industry and community maintained and enhanced including Sealord support secured for Maritime Cadet programme; Aviation partnerships with SafeAir, RNZAF and AIA; and ongoing viticulture projects.
Performance Indicator:	Provision of foundation courses appropriate to stakeholder and regional requirements.
Performance Target:	Deliver 62 EFTS in Employment Skills (Nelson and Marlborough), 27 EFTS in Certificate in Community Integration, and 20 EFTS in Training for Work Skills in 2007.
Performance Achievement:	Partially Achieved: Achieved 38 EFTS in Employment Skills, 18 EFTS in Community Integration and 42 EFTS in Training for Work Skills in 2007 as reported in Single Data Return (SDR) 1 February 2008.
Performance Indicator:	Development and promotion of a teaching department specialising in Maori language and customs.
Performance Target:	Provide 48 EFTS in Te Tuara me te Tinana o Te Reo, Te Rito o Te Reo and Toi Maori.
Performance Achievement:	Ongoing: 42 EFTS delivered in 2007 across the Top of the South region. Continuing with regional focus in Te Tari Maori strategic plan.
Performance Indicator:	Review and development of strategic alliances.
Performance Target:	Programme Annual Reports to include summary of current and proposed strategic alliances in 2007 reporting cycle.
Performance Achievement:	Achieved: Consultation and collaboration with training partners included in Programme Annual Reports (PARs) in 2007, including training pathways, advisory committee feedback, and feedback from work based training providers.
Performance Indicator:	Development, implementation and review of e-learning capabilities.
Performance Target:	All new programme developments incorporate a review of suitability for modes of flexible teaching and options for collaborative development and/or delivery.
Performance Achievement:	Achieved: A flexible learning report is now a formal component in the programme approval process. The majority of programmes developed in 2007 included increased use of online tools for teaching or communication with students. Membership of TANZ has significantly increased the opportunity for collaborative development and delivery.
Performance Indicator:	Development and implementation of alternative delivery methods.
Performance Target:	Incorporate ePortfolio into NMIT's online teaching environment.
Performance Achievement:	Ongoing: A pilot study was completed in 2007. Modifications are being made to the Mahara ePortfolio system and further trials are planned for 2008.
Performance Indicator:	New and existing courses (re)developed on a 15 credit basis.
Performance Target:	New and existing courses (re)developed on a 15 credit basis.
Performance Achievement:	Ongoing: All new courses developed in 2007 structured to the 15 credit model. Existing courses in process of redevelopment of incorporate 15 credit model.

STATEMENT OF OBJECTIVES AND SERVICE PERFORMANCE

Performance Indicator:	Implementation of initiatives from Equal Education Opportunities Plan (EEEdO).
Performance Target:	EEEdO objectives achieved.
Performance Achievement:	Achieved: EEEdO objectives achieved through the Disability Coordinator and learning support and assistance; provision of Mental Health and Counselling services; the Student Advisor, Kaitakawaenga and Pacific Island Liaison both on site and through visits to regional schools and colleges to encourage participation in education at all levels.
Performance Indicator:	Participation in ongoing consultation with Iwi and implementation of initiatives to enhance participation and retention of Maori students.
Performance Target:	Establish working group (Kaituhono-a-Iwi, Kaitakawaenga - Nelson and Marlborough) to ascertain Maori student participation and success rates and to set targets for out years that are higher than Maori population proportions.
Performance Achievement:	Ongoing: Consultation with Iwi remains ongoing and some progress is being made with respect to better understanding of Iwi and Maori participation and retention. Survey outcomes reported via NMIT Council.
Performance Indicator:	Promotion, implementation and review of internationalisation plan.
Performance Target:	Deliver 189 International EFTS, with 36 EFTS entering Year 3 of the BCom or BIT programme via Chinese Articulation project.
Performance Achievement:	Not achieved: 148 International EFTS achieved in 2007 with a total of 309 students. 41 Chinese students enrolled in Year 3 BCom, Year 3 BIT or summer school programmes. 2007 final International EFTS represents growth on 2006 EFTS.
Performance Indicator:	Quality Reinvestment Programme Stage Two performance targets.
Performance Target:	Investment in regional deliveries and relationships.
Performance Achievement:	MoU established with Nelson School of Music and Air Nelson. Regional facilitation process has solidified networks and relationships with key regional agencies and other providers.
Performance Target:	Investment in foundation programmes.
Performance Achievement:	Participant in the Learning for Living Project. Concept Plan approved for new Level 4 foundation programme "Bridge to Tertiary Study". Certificate in Foundation Nursing under redevelopment.
Performance Target:	Investment in flexible deliveries and new programmes.
Performance Achievement:	Four flexible programmes fully developed, two further programmes in progress, to be completed by June 2008.
Performance Target:	Investment in NMIT niche programme areas.
Performance Achievement:	Aviation foundation programme fully developed and approved. Cawthron Institute partnership developed and featured in QRPIII application. Flexible programmes developed in logistics and security. Architectural plans developed for Trainee Ranger training facilities at the Brook Sanctuary. NMIT Certificate in Seafood Processing developed and awaiting approval. Development of NMIT Diploma in Viticulture and Wine Production, for flexible delivery, partially completed. First delivery planned for July 2008.

OBJECTIVE 2 - Ensure excellence of provision and student achievement.

Performance Indicator:	Undertake annual Student Satisfaction and Graduate Destination Surveys.
Performance Target:	Achieve successful outcome from ITPQ mid-term review.
Performance Achievement:	Partially Achieved: Achieved successful ITPQ mid-term review with the overall recommendation "The Evaluators find that NMIT is using effective internal audit and review processes to help maintain a academic quality consistent with its Quality Assured Status, and thus recommend that ITP Quality endorses NMIT's Quality Assured status". Graduate Destination Survey not undertaken. Student Satisfaction Survey undertaken, with an overall response rate of 52%; and of the responses received a satisfaction level of 89% was achieved.
Performance Indicator:	Review of Quality Management System.
Performance Target:	Complete Policy Review schedule.
Performance Achievement:	Ongoing: Progress achieved as a part of an ongoing cycle of review.
Performance Indicator:	Implementation of internal and external academic audit requirements as required.
Performance Target:	Identify requirements from internal and external academic audit and devise plan for implementation of recommendations.
Performance Achievement:	Ongoing: 2006 internal audit requirements partially achieved. Outcomes of further audits in 2007 to be progressed in 2008.
Performance Indicator:	Collation of annual statistics regarding student success, retention and satisfaction.
Performance Target:	Undertake annual Student Satisfaction and Graduate Destination Surveys (GDS) and report findings to Management Team and Council.
Performance Achievement:	Partially achieved: GDS not completed, currently reviewing involvement with standardised ITPNZ destination survey. Management Team restructured in 2007 and Student Satisfaction results reported to Heads of School. Results reported to Council via the Annual Report and responses given to Council queries. Student satisfaction surveys undertaken in 2007 with a 52% response rate.
Performance Indicator:	Development of success, retention and satisfaction targets for subsequent years and implementation of plans to achieve enhancement.
Performance Target:	Identify targets for subsequent years and report on KPI objectives for 2007.
Performance Achievement:	Achieved: Targets identified in NMIT Investment Plan 2008-2010. 2007 KPI objectives include medium term objectives reported against in this table; and Equal Education Opportunities objectives reported on page 53 of this Annual Report.

STATEMENT OF OBJECTIVES AND SERVICE PERFORMANCE

Performance Indicator:	Minimum qualifications and experience identified in all vacancies.
Performance Target:	100% of all job vacancies identify minimum qualifications and experience required.
Performance Achievement:	Achieved: All job specifications have a set of minimum qualifications and/or experience if required.
Performance Indicator:	Establish minimum qualification guidelines for positions and development of plans to exceed this level.
Performance Target:	Develop strategy to increase percentage of degree teaching staff with Masters or PhD qualifications.
Performance Achievement:	Ongoing: To be progressed through professional development plans and through the performance appraisal process currently being developed.
Performance Indicator:	All staff have current job descriptions and an annual performance appraisal to establish performance development plans.
Performance Target:	All full-time and proportional staff has current job descriptions and undertakes a performance appraisal in 2007.
Performance Achievement:	Ongoing: All staff have a job description. New Performance Management process for 2008 will ensure all full-time and some part-time staff have a performance appraisal.
Performance Indicator:	Establish perceptions of NMIT as an employer and develop plans to enhance.
Performance Target:	Conduct internal and external employee perception research in 2007.
Performance Achievement:	Not achieved: This was planned for the latter part of 2007. Not undertaken due to organisation review.
Performance Indicator:	Provision of cost effective student services appropriate to student needs.
Performance Target:	Identify best practice within the sector and make recommendations to Management Team to enhance where appropriate.
Performance Achievement:	Achieved: Kaitakawaenga position reviewed & redeveloped to meet student needs before new appointment made in November 2007. Gaps in student support delivery were identified, particularly with relation to Marlborough and distance students. Individual function review for health services is scheduled for 2008.
Performance Indicator:	Provision of independent career guidance for students.
Performance Target:	Customer Relations staff to undertake courses from within the NMIT Diploma in Careers Guidance as professional development.
Performance Achievement:	Achieved: Decision made to subcontract careers guidance to Career Services. Advice provided to potential students by NMIT School Liaison who is a qualified careers guidance counsellor.
Performance Indicator:	Development and maintenance of effective relationship and liaison with the Student Association.
Performance Target:	Ensure representation on Academic Board and conduct regular meetings with NMIT CEO.
Performance Achievement:	Achieved: Increased student representation on Academic Board in 2007. Regular meetings held between NMIT CEO and SANITI officers throughout 2007.
Performance Indicator:	Support and promotion of the Kaituhono-a-Iwi.
Performance Target:	Support the Tu Mai Rangatahi project.
Performance Achievement:	Not achieved: Current structure reviewed to ensure better engagement with Iwi and Maori. Proposed new position of Director of Maori Education within senior management.
Performance Indicator:	Effective engagement with industry, ITO's and advisory committees to ensure the delivery of current and relevant curricula.
Performance Target:	Implement recommendations from Effective Industry Advice report - Business Links project.
Performance Achievement:	Partially achieved: Industry advice facilitated through the process of Regional Facilitation (TEC directive). NMIT Advisory committees maintained. Effective Industry Advice report received and discussed at Academic Board meeting 1 November 2007, with a recommendation for the report to be forwarded to ITPNZ.
Performance Indicator:	Development of an effective Institutional Recognition of Prior Learning (RPL) policy and the establishment of articulated agreements between NMIT and "feeder" schools (Curriculum Alignment) and stair-casing TEI's e.g. Universities.
Performance Target:	Implement new RPL policy and review effectiveness.
Performance Achievement:	Achieved: New "Recognition of Academic Credit" policy approved and implemented in 2007. Review date set of November 2008.
Performance Indicator:	Development, promotion and implementation of research initiatives.
Performance Target:	Implement initiatives from Centre for Evidence Based Practice project - Business Links.
Performance Achievement:	Partially achieved: Evidence based practice report presented to NMIT Academic Board. One Evidence based practice project completed. Workshop on evaluating qualitative research evidence accepted for presentation at international conference.

OBJECTIVE 3 - Ensure ongoing viability through effective governance and management.

Performance Indicator:	Implementation and annual review of Professional Development Plans for all staff.
Performance Target:	All full-time staff in support roles have approved professional development plan for 2007 and beyond.
Performance Achievement:	On-going: Professional development plan being established as part of the Appraisal and Performance Management process. Individual and whole organisation development plans to be developed by end of 2008.

STATEMENT OF OBJECTIVES AND SERVICE PERFORMANCE

Performance Indicator:	Complete annual Staff Satisfaction/Workload Surveys and report on findings.
Performance Target:	Conduct Staff Satisfaction Survey in 2007 and report on findings.
Performance Achievement:	Partially achieved: This was planned for the latter part of 2007 however with the NMIT workload review the survey was postponed.
Performance Indicator:	Increase in the number of academic staff with a recognised teaching qualification.
Performance Target:	Identify teaching staff with no recognised teaching qualification and develop professional development plan to obtain.
Performance Achievement:	Ongoing: Increased staff participating in the Certificate in Adult Teaching programme. Achieved enrolments in the programme from three sectors of the institute that have traditionally not undertaken CAT training for staff.
Performance Indicator:	Support and recognition of Maori representation on NMIT Council and the Institute's Senior Management Team.
Performance Target:	Maori representation on NMIT Council, Management Team and Academic Board.
Performance Achievement:	Ongoing: Iwi and Maata waka representation on Council. Proposed Director of Maori Education role to be confirmed as part of 2007 organisation review.
Performance Indicator:	Development and support of marketing strategies to promote NMIT as a provider of choice.
Performance Target:	Pilot web-based Application/Enrolment process.
Performance Achievement:	Achieved: Pilot of web based applications successful with 321 applications online. A redevelopment scheduled in 2008 for the Student Management System will include integrated online application functionality.
Performance Indicator:	Collaboration with regional councils and tourism organisations to link NMIT with regional promotional initiatives.
Performance Target:	Successful application for Business Links Fund and development of final 2008 Business Links application.
Performance Achievement:	Achieved: Business Links application successful in 2007. Application for 2008 not required by TEC, however funding has been approved. Increased collaboration with Regional Economic Development Agencies (EDAs) and Department of Labour through Regional Facilitation process. NMIT continues in its role as principal's sponsor of the annual Nelson Tasman Business Awards, which assists in the promotion of regional tourism and other businesses.
Performance Indicator:	Review short and long term financial strategy to ensure organisational viability.
Performance Target:	Review Institute strategy in light of Tertiary Funding Reforms and respond to Council.
Performance Achievement:	Achieved: 3 Year Business Plan agreed by TEC, 7 year plan submitted to TAMU for Capital injection awaiting sign off. Full review undertaken against 2007 budget deficit and 2008-2010 funding agreement. Council approval of Management restructure and efficiencies from organisational review. NMIT Strategic Objectives reviewed and new objectives set alongside Investment Plan goals.
Performance Indicator:	Review organisational efficiency and effectiveness and implementation of initiatives to improve.
Performance Target:	Implement minimum of three process improvement initiatives to improve organisational efficiency and customer satisfaction.
Performance Achievement:	Achieved: Implemented thorough use of work load planners to ensure match human resources to academic needs, improved student enrolment process utilising upgraded version of Artena, changed the reporting structures to improve efficiency. Budget and Operational objectives monthly reporting by Heads of School and Senior Management Team; review of institution wide Management Information Systems including budget Work Load Spread Sheets and Student Management System reporting; centralisation of key budget cost centres and reduction of cross charging processes.
Performance Indicator:	Implementation and review of an approved IT strategy.
Performance Target:	IT Strategic Plan issue resolved and plan implemented.
Performance Achievement:	Achieved: Review of team capabilities and sizing complete and implemented. IT strategy work to take place early 2008.
Performance Indicator:	Maintenance and generation of new business activity to diversify sources of revenue.
Performance Target:	Generate 25% of revenue from non TEC, non domestic fee sources.
Performance Achievement:	Not achieved: Current target under review due to government reforms.
Performance Indicator:	Implementation of capital development plan consistent with approved capital expenditure.
Performance Target:	Deliver approved capital development project on time and within budget.
Performance Achievement:	Partially achieved: Plan agreed and initial capital projects underway, waiting outcome of request for Capital Injection to complete major capital works.
Performance Indicator:	Development, implementation and review of environmental management plan to reduce waste and energy consumption and minimise environmental impact from student activity.
Performance Target:	Assess current environmental impacts and develop reduction and mitigation plan.
Performance Achievement:	Not achieved: Work delayed until 2008.

Statement of Resources

for the year ended 31 December 2007

Crown Properties and Buildings	Land Area Ha	Buildings Area m ²
Nelson Campus	3.55	20,966
Richmond Campus	0	457
Marlborough Campus	5.47	876
Total	9.02	22,299

Polytechnic Owned Properties and Buildings	Land Area Ha	Buildings Area m ²
Nelson Campus	0.57	5,512
Richmond Campus	4.65	607
Marlborough Campus	0	1,723
Total	5.22	7,611

Leased Properties and Buildings	Buildings Area m ²	Annual Rental \$
Richmond Community Computing Centre	69	19,167
Blenheim Community Computing Centre	48	24,999
Woodbourne RNZAF	Varies	47,542
Vanguard Street	452	29,000
Total	569	120,708

Library Resources	2007	2006
<i>Available resources include:</i>		
Monographs	48,563	51,822
Serials	41,592	4,1625
Non-books items e.g. DVDs	2,860	2,364

In addition, Internet access was provided free of charge in both Libraries.

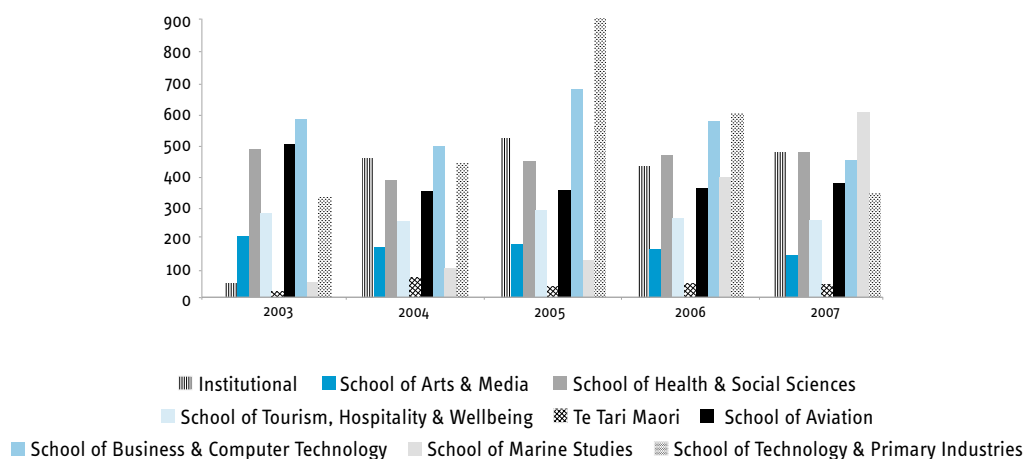
2007 EFTS

	TEC	Intl	ITO	TOPS	STAR	Other	TOTAL
2007 Target	3,058	188	32	33	21	16	3,348
2007 Actual	2,840	148	28	32	47	6	3,101

By School Actual 2007	TEC	Intl	ITO	TOPS	STAR	Other	TOTAL
Aviation	365	1	0	0	0	2	368
Business & Computer Technology	399	36	0	6	0	1	442
Marine Studies	581	12	0	1	1	0	595
Technology & Primary Industries	284	4	17	4	26	1	336
Tourism, Hospitality & Wellbeing	194	24	11	1	16	1	247
Health & Social Sciences	377	65	0	20	4	1	467
Maori Studies	42	0	0	0	0	0	42
Arts & Media	130	6	0	0	0	0	136
Institutional	468	0	0	0	0	0	468
Total	2,840	148	28	32	47	6	3,101

By School Target 2007	TEC	Intl	ITO	TOPS	STAR	Other	TOTAL
Aviation	465	1	0	0	0	0	466
Business & Computer Technology	348	75	0	2	0	0	425
Marine Studies	108	10	2	0	0	0	320
Technology & Primary Industries	531	7	15	2	11	0	366
Tourism, Hospitality & Wellbeing	246	40	15	9	7	1	318
Health & Social Sciences	438	47	0	17	3	9	514
Maori Studies	43	0	0	0	0	6	49
Arts & Media	131	8	0	3	0	0	142
Institutional	748	0	0	0	0	0	748
Total	3,058	188	32	33	21	16	3,348

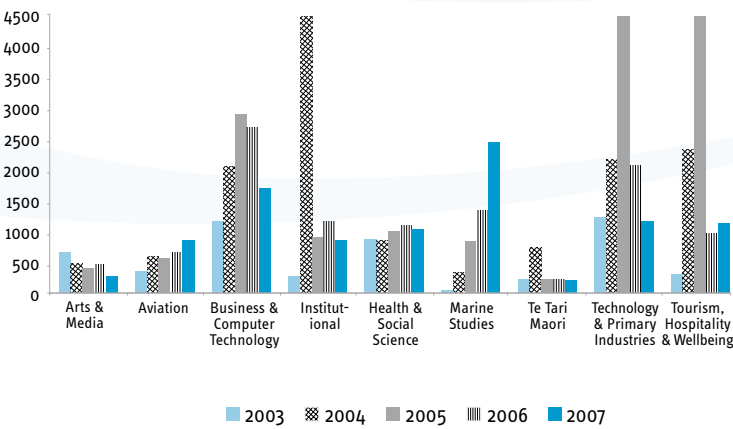
5 Years EFTS Summary by School



Analysis of Enrolments

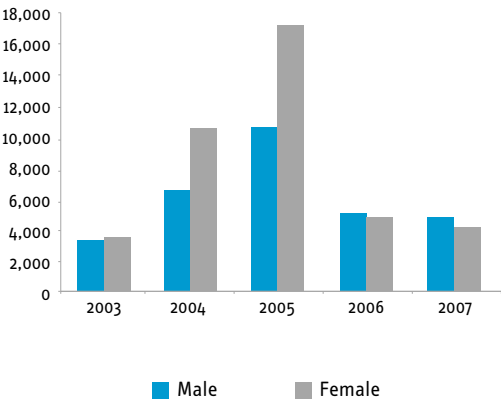
	2007	2006	2005	2004	2003
Total enrolments	9,058	9,985	28,299	17,381	6,866
Enrolments per EFTS	2.92	3.09	7.83	6.53	2.79
Student Ethnicity					
Percentage Maori students	6.2%	10.0%	16.1%	15.9%	7.6%
Student Gender					
Percentage women students	42.5%	48.8%	61.9%	61.9%	51.2%

5 Year Summary of Enrolments



Institutional enrolments for 2004 were 8795. Technology and Primary Industries enrolments for 2005 were 17999. Figures derived from SDR Course Enrolment file - School owner comes from Prescribed Teaching Register, Students enrolled in multiple Schools are counted twice.

5 Year Summary of Student Enrolments by Gender



Research Activity Report

RESEARCH OUTPUTS

Authored Book

Fell, C.; Walker, K. & Guerin, J.B. (2007) *Hot Spot. Artists' Book* published for the Hot Spot exhibition at The Suter te Aratoi o Whakatu, Nelson, August 8 - September 10. ISBN: 978-0-473-12548-6

Frater, A.M. (2007) *Life on Board*. Pacific Press, USA.

Frater, A.M. (2007) *Wayra's Gift*. National Geographic, USA.

Frater, A.M. (2007) *Maasai Dreamer*. National Geographic, USA.

Frater, A.M. (2007) *The Mask Parade*. Learning Media/Ready to Read Series, NZ.

Frater, A.M. (2007) *Chocoholic*. Rainbow Reading, Toxic Series, NZ.

Frater, A.M. (2007) *Inventor Dad*. Rainbow Reading, Toxic Series, NZ.

Frater, A.M. (2007) *Scrambled Eggs*. Takahe (Literary Journal) Vol 60, NZ

Awarded Doctoral Thesis

Kemp-Smith, K. (2007) *Frequency, Severity and Mechanism of Injury in Beginner, Intermediate and Expert Kiteboarders*. Rocky Mountain University, USA.

Awarded Research Masters Thesis

James, D. (2007) *Travelling Distance: locating in-between*. AUT University.

Chapter in Book

Kelly, L.J. (2007) 'A Long, Long Road' and 'Illumination' in *Journeys - anthology*, Kauri Press. ISBN 19582551-1-3

Kennedy, M. (co-author) (2007) Chapter 6, Vulnerable Groups: Mental Health Needs, in Getliffe, K. & Dolman, M. (Eds) *Promoting Continence: A Clinical and Research Resource* (3rd Ed.) Elsevier Publications, London.

Peacock, K.S. (2007) Autumn, Handsome Man, River, She Avoids Writing, My Mother Never Called Me Kathleen, How To Get Up On A Winter Morning, A Completely Unreadable Thing, in *Work & Space - Poems and Prose by students of the Nelson Marlborough Institute of Technology Creative Writing Programme*. NMIT Press. ISBN: 978-0-473-11939-3

Commissioned Report for External Body

Liddicoat, L.K. & Vandeskog, B. (2007) *Physical activity for people with a disability*. Tasman Regional Sports Trust & Nelson Marlborough District Health Board.

Liddicoat, L.K. (2007) *Medical Laboratory testing required by private specialists or from private hospitals*. Nelson Marlborough District Health Board.

Liddicoat, L.K. (2007) *Medial Laboratory review: MedLab*. Nelson Marlborough District Health Board.

Conference Contribution - oral presentation

Atkins, C. (2007) *Second Life in Education: Exploring the potential for real learning in a virtual world*. 20th Annual Conference of NACCQ, Nelson, July. (invited speech).

Barrer, A. (2007) *Unit Standards, An 'Easy' Pathway*. Enabling Education Conference, Newcastle, Australia, July.

Fell, C. (2007) *Creative Writing*. NZATE (NZ Association of Teachers of English) Annual Conference, Nelson College for Girls, July.

Hodson, C. (2007) *Calculating the Odds*. Breast Cancer Network Conference, Rotorua. 25 - 27 October.

Inglis, J. (2007) *The Internal Marketing Concept: Can it be applied to a New Zealand Healthcare setting?* New Zealand Applied Business Education Conference (NZABE), Dunedin, September.

Inglis, J. (2007) *Navigating the Andragogical Rivers of Tertiary Business Education for the 21st Century*. NZABE Conference, Dunedin, September.

Janssen, J. (2007) *Fat Simple - a nursing tool for client education*. NZNO Research Section Conference, Auckland, November.

Confidential Report for External Body

Malthus, S. (2007) Report on proposal for revised professional competence programme and prerequisites to the components for admission to the New Zealand Institute of Chartered Accountants, May.

Confidential Report

Salt, B. & Atkins, C. (2007) *Functioning of Programme (Industry) Advisory Committees at Institutes of Technology and Polytechnics in New Zealand*.

Salt, B. & Atkins, C. (2007) *Functioning of NMIT Programme (Industry) Advisory Committees*.

Inglis, J. (2007) Investigation of courses offered, comparisons with EIT and how these courses now 'fit' into the top of the south regional economies. Report for the School of Business & Computer Technology.

Edited Book

Fell, C. (ed) (2007) *Work & Space*. NMIT Press. ISBN: 978-0-473-11939-3

Exhibition

Baker, M. (2007) Group exhibition: 'Anti-body'. 1 work: *In the Company of Strangers*. Fishbowl Gallery, NMIT, Nelson, August.

Cornwell, G (2007) Group exhibition: Conversations. 2 works: *The Purloined Letter: (a retrograde love letter, the last one of history), and The Purloined Letter: (love, it took my breath away)*. Fishbowl Gallery, NMIT, Nelson.

Cornwell, G (2007) Group exhibition: 'Anti-body'. 2 works: *The letter written, never sent (After Gullio Romano - Position #7 after Raphael - I modi, the sixteen pleasures), and Erotic Melancholia (After Gullio Romano - Position #7 after Raphael - I modi, the sixteen pleasures)*. Fishbowl Gallery, NMIT, Nelson, August.

Hodson, C. (2007) Group exhibition: Conversations. 1 work: *Double Vision*. Fishbowl Gallery, NMIT, Nelson.

Hodson, C. (2007) Group exhibition, Refine: 3 works: *Gorse Sunrise, Seep Yellow, Soak Blue*. Wellington Academy of Fine Arts Gallery, Wellington.

Hodson, C. (2007) Group exhibition, Refine: 3 works: *Gorse Sunrise, Seep Yellow, Soak Blue*. The Suter te Aratoi o Whakatu, Nelson.

Hodson, C. (2007) Group show, Jewellery Out of context. *Necklaces 2002*. Mary E Black Gallery (MBEG) Halifax, Canada. 1 June - 15 July.

Hodson, C. (2007) Group show, Jewellery Out of context. *Necklaces 2002*. Coda Museum, Apeldorn The Netherlands. 11 August - 9 December.

Hodson, C. (2007) Group show, Culturally Routed. 1 work: *Raisin/raison*. Refinery Artspace Gallery, Nelson.

James, D. (2007) *Following Distance*. Masters Exhibition, Fishbowl Gallery, NMIT, Nelson.

Peacock, K.S. (2007) Group Exhibition, Refine. 1 work: *As if a stranger sails on someone else's sea*. Wellington Academy of Fine Arts Gallery, Wellington.

Peacock, K.S. (2007) Conversations, Group Exhibition. 8 interviews with an Artist: *Interview 1 - man now realises that he is an accident, Interview 2 - you kill the thing you love, it may be that, Interview 3 - this great beauty of the colour of meat, Interview 4 - two people really tear one another apart, Interview 5 - one of the terrible things about so-called love, Interview 6 - we nearly always live through screens, Interview 7 - a terribly romantic idea, Interview 8 - men alone in rooms*. Fishbowl Gallery, NMIT, Nelson.

Studer, J. (2007) Group exhibition: 'Anti-body' 1 work: *splash*. Fishbowl Gallery, NMIT, Nelson, August.

RESEARCH ACTIVITY REPORT

Walker, K. & Clover, A. (2007) *Codec*. Woom Artspace, Nelson, 24 - 26 May.
Walker, K. (2007) *100x100x100*. McPherson Gallery, Auckland, December.
Walker, K., Guerin, J.B. & Fell, C. (2007) *Hot Spot*. Joint exhibition at The Suter te Aratoi o Whakatu, Nelson, August 8 - September 10.

Film/Video

James, D. (2007) *Homeless Conversation*. NMIT Art & Design Staff Exhibition, 'Conversations'.

James, D. (2007) *Roundabouts*. CODEC group exhibition at Woom Artspace, Nelson.

Walker, K. (2007) *Angelina Burdett*. Her Shorts International Video Festival, Tucson, USA, March.

Journal Article

Atkins, C. (2007) Here be Dragons: Reflections on a Second Life Journey. *Bulletin of Applied Computing and Information Technology*. Vol 5, Issue 1, June.

Barrer, A. (2007) Unit Standards: Diamond Necklace or Dog Collar? *NZ Journal of Adult Learning*, Massey University, May.

Fell, C. (2007) Some creative writing exercise. *Latitude and Literature* No.63 NZATE, English in Aotearoa, October. ISBN: 01-13-7867. (pp 38-39).

Fell, C. (2007) Searing Litanies - a review of Eliot Weinberger's *What happened here and Muhammad*. Jacket (Australia). Jacket 33 <http://jacketmagazine.com/33/fell-weinberger.shtml>

Liddicoat, L.K. (2007) Downshifting: slowing down the treadmill. *Employment Today*. December 2007/January 2008 Issue 125. (pp28-29)

Mitchell, D. (2007) OHN's Perspectives on Men's Health. *Australian Nursing Journal* 15(1)

Oral Presentation

Baker, M. (2007) *In the company of strangers*. Oral presentation of current research work Symposium, School of Arts & Media, NMIT.

Cornwell, G. (2007) *La Letre, L'autre, letre*. NMIT Research Lecture Series, Nelson.

Cornwell, G. (2007) *Cipher*. The Suter te Aratoi o Whakatu, Nelson. Public lecture.

Fell, C. (2007) *A tale of two rivers*: a lecture and report on the Desire Lines arts and ecology symposium at Dartington, Devon in September 2005. NMIT Research Lecture Series, Nelson.

Frater, A.M. (2007) Reading of *Alchemy*. NZ Book Week - Elma Turner Library.

Frater, A.M. (2007) Reading of *The Walk*. New Zealand Society of Authors, Top of the south Branch, Nelson.

James, D. (2007) *Following Distance* (exhibition commentary). NMIT Art & Design Symposium.

Mitchell, D. (2007) *Couples' transition to first time parenthood*. PhD School presentation, NMIT.

Mitchell, D. & Matheson, S. (2007) *Cut off at the Head: Physical health care for those with enduring mental illness*. NMIT Faculty of Arts & Humanities Research Seminar Series.

Mitchell, D. (2007) *Thinking about the Conversations Men have about their Health*. Invited speaker. Cancer Society's Men's Health Forum, Wellington, August.

Studer, J. (2007) *The Commodification of Desire*. Symposium, School of Arts & Media, NMIT, Nelson, August.

Walker, K. (2007) *South By Southwest*. Floor Talk associated with Hot Spot Exhibition, The Suter te Aratoi o Whakatu, August 15.

Walker, K. (2007) *Narrative Tales*: a lecture and report on the solo exhibition 3' High & Rising at Idiom Studio, Wellington, Feb 2006. NMIT 2007 Research Lecture Series.

Performance

Fell, C. (2007) *Cowboy Time*. Floor Talk associated with Hot Spot Exhibition, The Suter te Aratoi o Whakatu, August 29.

Fell, C. (2007) *Telling Poems*. Nelson Arts Festival. Performance at Victoria Rose, Nelson.

Fell, C. and others (2007) Christchurch Poets on Tour. Christchurch Poets on Tour, The Phat Club, Nelson.

Working Paper

Cornwell, G. (2007) Harnessing Desire: The Recent Work of June Studer at WOW. *Nelson Marlborough Institute of Technology: Working Paper Series no. 1/2007*

Cornwell, G. (2007) Walker's Narratives Tell Their Own Story. *Nelson Marlborough Institute of Technology: Working Paper Series no. 2/2007*

Inglis, J., Blackburn, K. & Coman, K. (2007) The Internal Marketing Concept: Can it be Applied in a New Zealand Healthcare Service Setting? *Nelson Marlborough Institute of Technology: Working Paper Series no. 4/2007*

Liddicoat, L.K. & Gunn, C. (2007) Workforce and Training Survey 2006: Summary Report of Results. *Nelson Marlborough Institute of Technology: Working Paper Series no. 3/2007*

Other - Government Funded Report

Jeffrey, L. M., Atkins, C., Laurs, A. & Mann, S. (2007) E-Learning Profiles: Diversity in Learning. Report for NZ Ministry of Education.

Other - Compact Disc Production

Wansborough, J. (2007) production for broadcast of Classics in Concert, Central Band of the RNZAF.

Other - Exhibition Catalogue Essay

Walker, K. (2007) *In a Darkened Room*. Written for Codec exhibition at Woom Artspace, Nelson.

Other - Poem

Fell, C. (2007) *Ovid in the Antipodes*. Best New Zealand Poems 2006, International Institute of Modern Letters.

Fell, C. (2007) *The M at the End of the Earth*. Hot Spot, Elsewhere Press. ISBN 978-0-473-12548-6

Fell, C. (2007) *Haka Haiku*. Poetry Pudding (ed Jenny Argante), Raupo Publishing NZ (Reed) ISBN 978-1-86978-006-7

Other - Radio

Fell, C. (2007) *Cowboy Time*. Broadcast on Fresh FM of Floor Talk associated with Hot Spot Exhibition The Suter te Aratoi o Whakatu, August 29.

Wansborough, J. (2007) Radio drama production and engineering for broadcast of The Journey, by Kathleen Lee. Fresh FM, National Radio Drama Competition.

Other - Research report

Vandeskog, B. & Liddicoat, L. (2007) *What makes it easy or difficult for disabled people in the Nelson/Marlborough regions to be physically active?* (unpublished report)

Other - Research project

Mitchell, D. & Matheson, S. (2007) *The physical health status of those with enduring mental illness. A case study*. In collaboration with Mental Health Support Services, Nelson.

Vandeskog, B. & Liddicoat, L. (2007) *What makes it easy or difficult for disabled people in the Nelson/Marlborough regions to be physically active?* Research project commissioned by the Tasman Regional Sports Trust.

RESEARCH ACTIVITY REPORT

Other - Story

- Frater, A.M. (2007) Leonard, in *Cries from the Heart*, Oxford University Press, NZ.
- Frater, A.M. (2007) My Opo Summer, in *School Journal Part 3*, Learning Media, NZ.
- Frater, A.M. (2007) The Unbirthday Birthday, in *School Journal Part 2*, Learning Media, NZ.
- Frater, A.M. (2007) Poppa's Present, in *School Journal Part 3*, Learning Media, NZ.
- Frater, A.M. (2007) Wiggles, in *Dare & Double Dare - 30 New Zealand Sporty Stories*, Random House, New Zealand.
- Frater, A.M. (2007) Waiting for Lord Jim, in *Bravado, Issue 11* (Literary Journal), NZ.
- Frater, A.M. (2007) The Turkish Bath, in *Takahe, Issue 62* (Literary Journal), NZ.
- Frater, A.M. (2007) The Milford Road, in *Journeys*, Kauri Press, NZ.
- Kelly, L.J. (2007) Lost and Found, in *The Leader* newspaper, Nelson.

Other - Workshop

- Atkins, C. (2007) Writing and Reviewing it Right. Full day workshop, 20th Annual Conference of NACCQ, Nelson, July.
- Atkins, C. & Griffiths, A. (2007) New Zealand Education in a Virtual World. eFest. Wellington, June.

PEER ESTEEM

Research-related fellowships, prizes and awards

- Walker, K. (2007) International travel grant to attend College Art Association Annual Conference in New York, February.

Participation in editorial boards and/or refereeing (eg for journals)

- Liddicoat, L.K. (2007) Review of New Zealand Journal of Applied Business Research articles

Appointments to key discipline-based, research, industry, professional, community, or government bodies

- Liddicoat, L.K. (2007) Trustee for Nelson Enterprise Loan Trust.
- Malthus, S. (2007) Committee member of Marlborough/Nelson Branch of the New Zealand Institute of Chartered Accountants.
- Malthus, S. (2007) NZQA appointed monitor for NZDipBus programme offered by Going Places, a private training enterprise in Christchurch.
- Malthus, S. (2007) Facilitator for professional competence exam number one on behalf of the New Zealand Institute of Chartered Accountants.
- Malthus, S. (2007) Marker for the professional competence exam number two on behalf of the New Zealand Institute of Chartered Accountants.
- Matheson, S. (2007) Member of Health Practitioners' Disciplinary Tribunal.

Other evidence of peer esteem

- Fell, C. & Walker, K. (2007) Radio interview with Lynn Freeman re *Hot Spot* exhibition, Arts on Sunday, Radio NZ National, 5 August.
- Fell, C. Barrowman, F. & Perkins, E. (2007) Radio interview with Lynn Freeman re *Manhire at 60: A book for Bill*, Arts on Sunday, Radio NZ National, January.
- Lingard, A. (2007) Invited forum contributor, Rural Health Symposium, Christchurch 5 - 7 June.

CONTRIBUTION TO THE RESEARCH ENVIRONMENT

Generation of externally funded research

- Liddicoat, L.K. & Vandeskog, B. (2007) Physical activity for people with a disability. Tasman Regional Sports Trust & Nelson Marlborough District Health Board.

Equal Employment Opportunities Report

NMIT is committed to support for staff who come from all sections of the community which it serves. Our purpose is to ensure that all employees and applicants for employment are treated according to their skills, qualifications, abilities and aptitudes without regard to factors such as age, colour, gender, culture, marital status, disability, sexual orientation, political beliefs, religion, ethnic or national origin which are irrelevant to the position.

Equal Employment Opportunity ensures that all staff are treated equitably during the recruitment and selection process, and once in employment are equitably considered with respect to education/training, promotion and remuneration.

Our commitment to Equal Employment Opportunities includes:

- > The appointment of a senior colleague to coordinate EEO issues.
- > The production of an annual EEO plan.
- > Annual reporting of EEO issues to the CEO and the Institute's Council.
- > Treaty of Waitangi workshops for all new staff.
- > Appointment of a member of staff with responsibility for disability issues.
- > Regular reminder to staff of an EAP service provided by an independent supplier.
- > Holding Directorate EEO progress meetings twice a year.

The main achievements in the Equal Employment Opportunities arena this year have been:

1. To complete an access audit to all parts of the campus.
2. To raise awareness of EEO policies to all new applicants.
3. To develop an EEO information pack for staff on recruitment panels to reinforce compliance with EEO legislation and share best practice.
4. To distribute EEO data to academic and service units to raise awareness of NMIT's performance as an employer.

Human Resources Statistics

Academic staff by category of appointment

	2007	2006	2005	2004	2003
FTE Academic staff	156.3	162.5	150.0	136.3	146.6
% of FTE Academic staff identifying as Maori	3.6	3.3	4.6	4.0	4.1
To total FTE Academic staff					
% of FTE female Academic staff to total FTE Academic staff	63	59	58	59	61

General staff by category of appointment

FTE General staff	113.9	132.0	130.1	124.5	112.3
% of FTE General staff identifying as Maori	5.4	5.8	5.1	4.6	5.9
To total General staff					
% of FTE female General staff to total FTE General staff	72	69	69	66	66

Equal Education Opportunities Report

This EEdO Plan reflects Nelson Marlborough Institute of Technology's Charter objectives and value statements; it aims to address inequity, increase participation and improve the learning experience of these groups across the Institute.

1. ELIMINATION OF UNNECESSARY BARRIERS TO THE PROGRESS OF STUDENTS (S220.2.c).

1.1 Physical

- > Access to ergonomic equipment has been provided to students where need has been established.
- > Equipment has been maintained on Nelson and Marlborough campuses.
- > An Access Audit was undertaken in April 2007 that identified areas to be rectified to ensure that there is 'reasonable and adequate access' for people with disabilities as per the legislative requirements of Section 118 of the Building Act 2004. As a result of this audit, work was carried out in 2007 to provide ramp access to K and D Blocks, upgrade the disability shower and toilet facilities in N Block and resurface the access between D and A Blocks. Findings from the audit will be incorporated into future campus development plans.
- > Equipment purchased included Lads and Lasses, a specific learning disability support assessment tool and computer equipment.
- > No unmet needs for equipment 2007.
- > A greater demand for one to one assistance, required unspent equipment monies provided through the SSG fund to be diverted to fund tutorial assistants.

1.2 Academic

- > NMIT joined the Ministry of Education 'Learning for Living' initiative in 2007. This project aims to promote more effective teaching, to help education providers to offer better quality education programmes and to encourage more people to participate in training through higher levels of literacy and numeracy.
- > Over 150 refugee and migrant students studied English with NMIT in 2007.
- > Re-developed the Certificate in English programme to make study more compatible with family life and employment.
- > NMIT worked closely with RMS Refugee resettlement, Nelson Multi Ethnic Council, Work and Income, the Ministry of Social Development and schools to co-ordinate services and to ensure that students are well provided for and well informed.
- > Application for TEC Foundation Literacy Funding was successful, making more fee-free places available for migrants in 2008.

1.3 Institution/Administrative

- > NMIT provided more than \$62,000 worth of tutorial assistance.
- > Pastoral care and academic support for migrant and refugee students was developed and provided with community agencies.
- > Students had access to a minimum of 480 hours of free counselling.
- > A minimum of 20 hours of counselling provided specifically for Maori and Pacific Island students. Minimum expenditure was \$1,800.
- > Study support was provided to Maori and Pacific Island students through the provision of a 0.5 position to meet the need.
- > Skills for Success Courses in Managing Your Study, Academic Writing, and course specific workshops were delivered through the LLC.
- > Learning Support was provided by the LLC to 240 students.

2. AVOIDANCE OF CREATION OF UNNECESSARY BARRIERS TO THE PROGRESS OF STUDENTS (S220.d).

2.1 Physical

- > Studylink presence at NMIT is prominent year-round at the reception/enrolments area in the Administration block on NMIT campus

and increased access was made available during the peak period of November to February.

2.2 Academic

- > 13 staff attended Certificate Adult Teaching course on Inclusive Teaching.
- > NMIT hosted workshops and awareness promotion during the national Mental Health Awareness Week incorporating community participation. The objective was to raise awareness among staff and students.

2.3 Institutional/Administrative

- > 2007 SSG, TSD and SEG funding secured. 2006 reports completed and submitted within MoE timeframes.
- > The position of Kaitakawaenga was reviewed and responsibilities for marketing and recruitment of Maori of young Maori students from our local high schools were increased in conjunction with the ongoing provision of scholarship assistance and student support.
- > Pacific Island liaison represents NMIT on the Nelson Pasifika Community Trust whose aim is to promote and preserve the cultures with emphasis on education and health. In 2007, this group celebrated the Tongan Language curriculum being part of the NZ education curriculum.
- > Monitoring and reporting processes to track use of student support services and academic participation were reviewed for implementation in 2008.

3. DEVELOPMENTS TO ATTRACT UNDER-REPRESENTED GROUPS OR THOSE DISADVANTAGED IN TERMS OF ABILITY TO ATTEND (S.220.Se).

3.1 Physical

- > Continued relationship with Health and Disability Community Advisory Group.

3.2 Academic

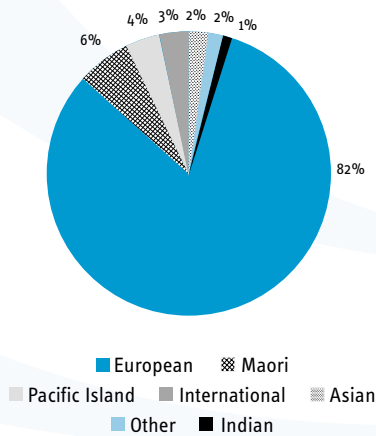
- > 47 EFTS delivered in free computer training through the Nelson and Marlborough Community Computing Centres.
- > 18 EFTS delivered in Certificate in Community Integration.
- > 31 EFTS delivered in Training for Work Skills in Nelson (up 10 EFTS on 2006) and 12 EFTS in Marlborough.
- > 27 EFTS achieved in Certificate in Employment Skills in Nelson and 26 EFTS achieved in Marlborough.
- > These programmes are delivered in conjunction with the Ministry of Social Development and other community agencies.

3.3 Institutional/Administrative

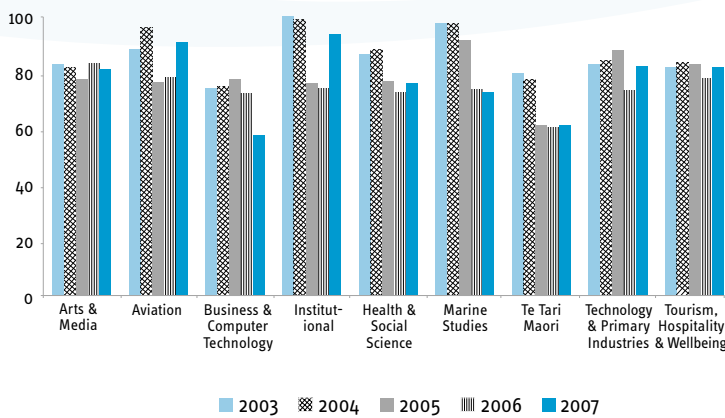
- > 115 EFTS in total delivered in Foundation courses.
- > Community education courses not further developed because of TEC cap on ACE EFTS.
- > The position of Kaitakawaenga was reviewed and responsibilities for marketing and recruitment of Maori of young Maori students from our local high schools were increased in conjunction with the ongoing provision of scholarship assistance and student support.
- > Report to measure enrolment, retention and completion rates for Maori students were developed and used in creating targets for 2008.

Student Profile

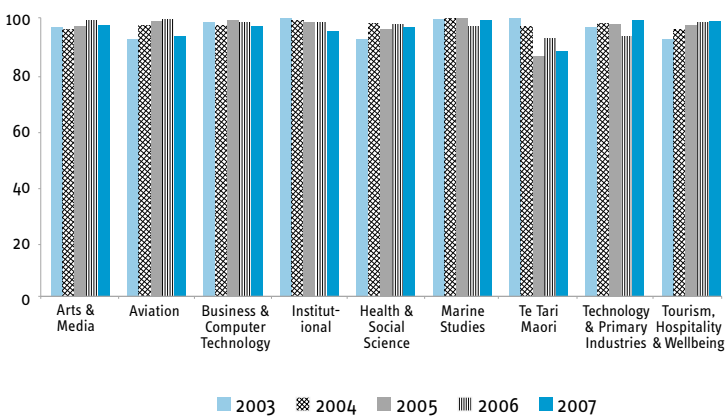
Student Ethnicity



5 Year Summary Completion Rate by School



5 Year Summary Retention Rate by School



Directory

CAMPUS

Nelson Campus	Marlborough Campus	Richmond Community Computing Centre	Marlborough Community Computing Centre
322 Hardy Street Nelson Phone 03 546 9175 Fax 03 546 2441	85 Budge Street Blenheim Phone 03 578 0215 Fax 03 578 0216	390 Lower Queen Street Richmond Phone: 03 544 3733 Email: richmondcc@nmit.ac.nz	6 Arthur Street Blenheim Phone: 03 579 5661 Email: blenheimcc@nmit.ac.nz
Postal Address Private Bag 19 Nelson 7042	Postal Address PO Box 643 Blenheim 7240		

COUNCILLORS & ORGANISATION REPRESENTATION

Councillors

Brian Rhoades	Chairperson, Employers & Manufacturers Association
Ian Paterson	Deputy Chairperson, The Nelson Marlborough District Council of Trade Unions
Tony Gray	Chief Executive
Allan Bruning	Student Representative
Allen Hippolite	Maori Representative
Andrew Rowe	Marlborough Representative
Clare Atkins	Academic Staff
Virginia Watson	Marlborough Representative
Hemaima Hughes	Maata Waka Representative
Hilary Mitchell	Ministerial
Kerry Marshall	Ministerial
Leo McKendry	Ministerial
Luke Katu	Maori Representative
Marion Heinz	Allied staff representative
Ross Butler	Ministerial

Organisation Representation

	Executive
Tony Gray	Chief Executive
Caroline Seelig	Director of Education Planning & Investment (Deputy CE)
Martin Vanner	Director of Finance & Corporate Services
Vacant	Director of Teaching & Learning
Sandra Williams	Director of Marketing & Student Services
	Heads of School
Steve Holtum	Aviation
Ian Lister	Business & Computer Technology
John Hannah	Marine Studies
Vacant	Technology & Primary Industries
Elizabeth Latham	Tourism, Hospitality & Wellbeing
John Hitchcock	Health & Social Sciences
Shane Graham	Maori Studies
Suzie Peacock	Arts and Media
	Operations & Services
Gary Cox	Human Resources Manager
Vacant	Kaituhono-a-Iwi
Lily Belabun	Marlborough Campus Manager

OTHER ORGANISATION REPRESENTATION

Auditor

Audit New Zealand
On behalf of the Auditor-General
Wellington

Bankers

BNZ, Nelson

Solicitors

Pitt & Moore, Nelson

Insurance Broker

Marsh

Contact Information

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(03) 546 9175

Glossary

A&M	School of Arts and Media
ARLA	Adult Reading and Learning Assistance Federation
ARTENA	Student Management Computer System
ATTTO	Aviation Tourism and Travel Training Organisation
AUT	Auckland University of Technology
CAT	Certificate in Adult Training
CEBP	Centre of Excellence Based Practice
CWTAS	Community Workers Training and Support
EEdO	Equal Education Opportunities
EEO	Equal Employment Opportunities
EFTS	Equivalent Full Time Student
ESOL	English for Speakers of Other Languages
FTE	Full Time Equivalent
H&SS	School of Health and Social Science
HR	Human Resources
IDEA	Intellectual Disability Empowerment in Action
IDF	Innovation and Development Fund
ITO	Industry Training Organisation
ITP's	Institutes of Technology and Polytechnics
ITPNZ	Institutes of Technology and Polytechnics of New Zealand
ITPQ	Institutes of Technology and Polytechnics Quality
KPI	Key Performance Indicator
LAMP	Literacy and Maths Project
ML	Marlborough
MOE	Ministry of Education
MTI	Mahurangi Technical Institute
NCW	National Council of Women
NMIT	Nelson Marlborough Institute of Technology
NN	Nelson
NZ IFRS	New Zealand International Financial Reporting Standards
NZNO	New Zealand Nurses Organisation
NZQA	New Zealand Qualification Authority
PINZ	Polytechnics International New Zealand
PTEs	Private Training Establishments
QRP	Quality Reinvestment Programme
RNZAF	Royal New Zealand Air Force
SANITI	Students Association of Nelson Marlborough Institute of Technology Incorporated
SEG	Special Education Grant
SSG	Special Supplementary Grant
STAR	Secondary, Tertiary Alignment Resource
STCW	Standards of Training and Certification of Watchkeepers
SUTI	Skills Update Training Institute
TEC	Tertiary Education Commission
TEI	Tertiary Education Institution
TH&W	School of Tourism, Hospitality and Wellbeing
TOP	Training Opportunities Programme
TPI	School of Technology and Primary Industries
TSD	Tertiary Students with Disabilities
TTM	Te Tari Maori/Department of Maori Studies





Nelson Marlborough Institute of Technology
Te Whare Wānanga o Te Tau Ihu o Te Waka a Maui

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